



# THE UPPER LEFT

POSITIONING OURSELVES AS THE GO-TO DISTRIBUTOR  
FOR **PACIFIC NORTHWEST WINES**

**WISCONSIN**



**WINEBOW**  
FINE WINE + SPIRITS





## WISCONSIN

### WASHINGTON

Abeja  
Barnard Griffin  
Doubleback  
Figgins Family  
L'Ecole  
Mark Ryan  
Matthews  
Novelty Hill - Januik

### OREGON

Cooper Mountain Vineyards  
Cristom Vineyards  
Elk Cove  
King Estate



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The Upper Left Portfolio Pricebook



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**WASHINGTON**







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ABEJA



Abeja (Spanish for Bee) founders Ken and Ginger Harrison came to Walla Walla Valley in the late 1990s in search of land suitable for planting world class Cabernet Sauvignon. They discovered an extraordinary historic farmstead that captured their hearts and sparked their imagination. They preserved the property's rich heritage while creating a one-of-a-kind Walla Walla wine country destination by renovating its historic outbuildings while also planting top quality vineyards. Today, winemakers Dan Wampfler & Amy Alvarez-Wampfler create handcrafted wines that are the result of meticulous viticultural practices; customized small lot fermentation and aging; and selective blending. Abeja's wines are old world in style with that stamp of pure, lush Washington fruit.



**Founders:** Ken and Ginger Harrison  
**Winemakers:** Daniel Wampfler and Amy Alvarez-Wampfler  
**Est:** 2000

**WALLA WALLA ESTATE VINEYARDS**  
Heather Hill Vineyard  
Mill Creek Vineyard  
Skysill Vineyard







## KEY SELLING POINTS

- Best in Class Washington Winery
- Renowned Walla Walla vineyard sites
- Top ratings vintage after vintage
- Estate-driven wines
- Fantastic hospitality at Abeja Inn

## TOP SKUS

### Cabernet Sauvignon Columbia Valley

*Dense aromas of black stone fruits, fragrant allspice and berry are captivating and generous on the nose. A surge of ripe plum defines the mouth-filling entry yet shows restraint in a well-crafted palate which displays grip and structure. Finally, layers of bright cherry, sage, and clove come into focus and leading into a lasting, memorable finish.*

### Chardonnay Washington State

*Brilliant in color with a pale-yellow hue, the Washington Chardonnay offers a generous nose of apple blossoms, nutmeg and lemon curd. Melon and white peach coat the palate, followed by notes of quince and golden apple that linger on a vibrant, mouthwatering finish.*

### Merlot Columbia Valley

*A fresh nose brimming with crushed berries and black cardamom instantly lures and continues throughout. The body is round and well-structured with fine tannins revealing accents of cocoa, Oolong tea and strawberry preserves leading into a decadent finish.*

## AWARDS & ACCOLADES

**Great Northwest Wine** 2023 Winery of the Year

**94pts Decanter** Cabernet Sauvignon 2020

**92pts Vinous** Chardonnay 2021

**94pts Vinous** Merlot 2020







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BARNARD  
GRIFFIN



Founders Deborah Barnard and Rob Griffin have built Barnard Griffin into one of the oldest and largest family-owned and operated wineries in Washington state. Today joined by daughter Megan in the cellar, their 40+ years of experience in their estate vineyards and with their grower relationships allows them to craft consistent, exceptional wines with distinctive personalities, each representing the essence of the Columbia Valley.

With countless awards and accolades and a pioneering reputation, Barnard Griffin offers an excellent complement to the Upper Left portfolio with their fresh styles and accessible pricing.



**Founders:** Deborah Barnard & Rob Griffin  
**Winemakers:** Rob Griffin & Megan Hughes  
**Est:** 1983

COLUMBIA VALLEY  
Sagmore Vineyard  
Gunkel Vineyard  
Lonesome Spring Ranch (Red Mountain)  
Balcom & Moe







## KEY SELLING POINTS

- **Family Legacy:** Rob Griffin is the longest tenured winemaker in Washington. With daughter Megan joining him as Winemaker & Enologist, they have experience with over 40 vintages.
- **Consistency:** Barnard Griffin's decades long relationship with family farmers gives them premier access to the very best grapes from an array of vineyards to blend consistent Signature expressions of varietally correct wines
- **Accessible & exceptional:** Rob & Deborah's lifelong dream is to make world-class wines on their own terms: a desire to put the absolute best wines in everyone's glass regardless of budget.
- **Fun Fact:** Rob is a trained French horn player and as fruit comes into the winery at harvest time, they blow a horn as a way to communicate with each other.

## TOP SKUS

### Rosé of Sangiovese

*An intentional rosé from pruning to picking with racy acid and explosive strawberry and cherry fruit. Bright pink color resulting from a blend of direct press mechanically harvested fruit & cold soaked hand-harvested fruit.*

### Cabernet Sauvignon

*Blended from vineyards in White Bluffs, Yakima and Columbia Valley, gentle tannin extraction and 12+ barrel months aging in European oak upright tanks results in a fruit-led, round, and supple style.*

### Merlot

*Blended from vineyards in Yakima and Columbia Valleys this fragrant red with notes of plum and dark berries ages 16 months in barrel resulting in supple tannins, and subtle notes of toasted oak. 80% Merlot with small amounts of Syrah, Cabernet Sauvignon, and Petit Verdot to add complexity.*

### Chardonnay

*Ferments predominantly in neutral oak with the balance cool fermented in stainless steel resulting in beautiful balance and bright fruit intensity. Quintessential white for seafood pairing with bright citrus notes layered with apple and pear fruit with subtle hints of butterscotch.*

## AWARDS & ACCOLADES

**Double Gold – SF Chronicle Wine Competition** Rosé of Sangiovese '22

**90pts & "Best Buy" Wine Enthusiast** Rosé of Sangiovese '21

**90pts & "Best Buy" Wine Enthusiast** Cabernet Sauvignon '20

**88pts & "Best Buy" Wine Enthusiast** Merlot '21



# BARNARD GRIFFIN







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Upon his retirement from the NFL in 2007, Drew Bledsoe “doubled back” to his hometown of Walla Walla, Washington to realize a long-held dream. Drew and his wife, Maura, purchased a piece of property on the southern edge of the Walla Walla Valley AVA and subsequently launched Doubleback as an estate focused winery with the goal of crafting America’s best Cabernet Sauvignon in an elegant, true to varietal way. Drew had long been planning for this moment during his years playing football and success came immediately as the very first vintage earned a spot in Wine Spectator’s Top 100 List.



**Founders:** Drew and Maura Bledsoe  
**Winemakers:** Josh McDaniels  
**Est:** 2008

WALLA WALLA VALLEY  
LeFore Vineyard  
McQueen Vineyard  
Bob Healy Vineyard  
Flying B Vineyard  
Schafer  
WILLAMETTE VALLEY  
Coulee Vineyard





## KEY SELLING POINTS

- The first vintage was named a Wine Spectator Top 100 Wine of the World with consistent high scores in subsequent vintages
- Winemaker Josh McDaniels trained at Figgins Family Wine Estates with his long-time mentor, Chris Figgins, for almost a decade and interned in Argentina at Paul Hobbs' Vina Cobos Winery
- Bledsoe Family Winery was created to highlight the essence of the Walla Walla Valley – it received 97 pts from Decanter in the 2020 vintage.
- Fruit from 5 estate vineyards contributes to Doubleback, each bringing a unique soil, elevation, aspect and micro-climate to the final blend adding to the complexity
- Bledsoe-McDaniels Pinot Noir is based on fruit from Coulee Vineyard, famed for the regenerative farming practices of former owner Mimi Castell. The winegrowing team is incorporating regenerative practices throughout their estate.

## TOP SKUS

### Doubleback Cabernet Sauvignon, Walla Walla Valley

*Saturated dark ruby. Ultra-sexy, juicy, ripe raspberry, with notes of vanilla and toasty oak. Rich, velvety and an absolutely intense mid-palate weight that is so pleasing. Cocoa, baking spices, and a lengthy, mouthwatering finish with soft and rich tannin.*

### Bledsoe Family Winery Cabernet Sauvignon, Walla Walla Valley

*With dark ruby in the glass, it opens up aromatically in the same fashion. Dark fruits like blackberry and Bing Cherry, followed up by graphite, wood shavings, and baking spice. Ultra-balanced with long, fine-grained tannins and great acidity.*

### Bledsoe McDaniels Pinot Noir, Willamette Valley

*Hails from two top growing regions, Ribbon Ridge and Eola-Amity Hills. Screams of fresh blueberries, black tea, and hints of forest floor and fennel seed. Soft, chewy, sweet tannins and great acid all build to a large and long finish.*

## AWARDS & ACCOLADES

**97pts Decanter** Bledsoe Family Winery Cabernet Sauvignon 2020

**96pts Wine Advocate** Doubleback Cabernet Sauvignon 2020

**97pts Jeb Dunnuck** Doubleback Cabernet Sauvignon 2020

**94pts Jeb Dunnuck** Bledsoe-McDaniels Pinot Noir 2021

## FAMILY OF BRANDS



BLED SOE | MCDANIELS







FIGGINS FAMILY

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FIGGINS FAMILY  
WINE ESTATES



THE NICHE



Leonetti Cellar was founded by Gary and Nancy Figgins in 1977. Gary's grandparents, Francesco and Rosa Leonetti established the family farm in 1906. It is here that Gary first planted a few cuttings of Cabernet Sauvignon and Riesling – creating his first commercial vineyard and unknowingly establishing an entire industry in Walla Walla. Building off the inspiration he gleaned from his grandfather's bubbling fermentations on the farm's dirt floor basement, he named the winery to honor his family's roots. Today, Gary's son, Chris Figgins oversees winemaking and operations for Figgins Family Wine Estates which includes Leonetti Cellar, Figgins and Toil wines.



**Founders:** Gary and Nancy Figgins  
**Winemakers:** Chris Figgins  
**Est:** 1977

WALLA WALLA VALLEY  
Leonetti Old Block Vineyard  
Loess Vineyard  
Holy Roller Vineyard  
Mill Creek Upland Vineyard  
Serra Pedace Vineyard





## KEY SELLING POINTS

- First and therefore oldest winery established in Walla Walla
- Family owned and operated since 1974 – Gary and Nancy have passed on day-to-day business operations and winemaking responsibilities to their children, Chris and Amy, but are still actively involved
- Figgins Family Wine Estates plants and farms their own estate vineyards in order to maintain absolute quality control over the fruit
- Leonetti Sangiovese honors the family's Italian roots and has been said to be "the finest Sangiovese outside of Tuscany" – it is their most challenging grape to farm and their favorite
- Figgins is a single-vineyard estate wine brand focused on Bordeaux varieties
- Toil Oregon is a small production Willamette Valley brand giving Chris the opportunity to work with Pinot Noir and Chardonnay

## TOP SKUS

### Leonetti Cellar Cabernet Sauvignon

*Explosive nose of baking spices, rising sourdough, honey, plum flower and ripe plum fruit. Viscous and creamy on the palate, with notes of red currant and fresh herbs. Beautifully structured with full bodied, fine-grained tannins and a long, luscious intense finish.*

### Leonetti Cellar Merlot

*This extraordinary Merlot is dark ruby in color. The nose boasts vine-ripened boysenberry, huckleberry, and black raspberry. This takes the palate on a journey with bright, refreshing fruit, a seamless, silky mid-palate, fine-grained tannin structure, and a rich and lengthy finish.*

### Figgins Estate Red

*The nose is an exotic array of red fruits, fresh blackberry, dried oregano, crushed rose petals, and fir bough. Full-bodied with a masculine edge of tannin, and a gorgeous string of refreshing acidity.*

### Toil Oregon

*Seductive aromas of black tea, tobacco, and crushed tart cherry and blackberry. The palate is seamless with silky texture and long sweetness. Classic Oregon Pinot Noir from an outstanding vintage. The first vintage of Toil to include fruit from the Toil Estate Vineyard in the Chehalem Mountains AVA.*

## AWARDS & ACCOLADES

**98pts Jeb Dunnuc** Leonetti Cellar Cabernet Sauvignon 2020

**97pts Vinous** Figgins Estate Red 2019

**96pts James Suckling** Figgins Figlia 2020

**92pts Wine Enthusiast** Toil Oregon 2021

## FAMILY OF BRANDS

**FIGGINS**  
WALLA WALLA VALLEY







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# L'Ecole

*No 41*

## WALLA WALLA VALLEY



Founded in 1983 in the Walla Walla Valley, L'Ecole No 41 is one of Washington State's first artisan, family-owned wineries. Housed in the historic Frenchtown School depicted on our label, L'Ecole (French for school) has earned international acclaim for producing consistently expressive and distinctive wines. The focus is to produce ultra-premium, distinctive wines that reflect the unmistakable typicity of Washington State and the unique terroir of their Walla Walla Valley vineyards. L'Ecole is one of the most honored wineries in Washington State and has garnered national and international accolades over the years for producing superior quality wines.



**Proprietors:** Marty & Megan Club  
**Winemaker:** Mike Sharon  
**Est:** 1983

WALLA WALLA VALLEY  
 COLUMBIA VALLEY  
 Estate Ferguson Vineyard  
 Estate Seven Hills Vineyard  
 Pepper Bridge Vineyard







## KEY SELLING POINTS

- Martin Clubb owner/winemaker
- Iconic and original Walla Walla producer
- Old vine, proven vineyard sites with distinctive terroir
- Upper tier wines are all estate farmed, Walla Walla Valley
- Excellent ratings and reputation

## TOP SKUS

### Chardonnay Columbia Valley

*This classic Chardonnay offers an inviting mix of baked apple, Asian pear, and stone. With lemon oil and brioche on the mid-palate, this wine lively builds to a long mineral finish.*

### Merlot Columbia Valley

*Layered with complex aromas of black cherry, rose petal, and plum, this full bodied, balanced Merlot shows layers of baking spices and cocoa with a seamless finish carried by fine-grained tannins.*

### Cabernet Sauvignon Columbia Valley

*With its classic varietal Cabernet profile, this focused wine shows layers of dark fruit, espresso, violet, and herbal notes. Layers of blackberry and cassis mingle with dusty tannins through a persistent finish.*

## AWARDS & ACCOLADES

**Wine & Spirit** Recognized as a Top 100 Winery of the Year sixteen times

**Decanter International Trophy** 2011 Estate Ferguson, Best Bordeaux Blend in the World in 2014

**93pts James Suckling** Old Vine Chenin Blanc 2022

**96pts James Suckling** Ferguson 2020



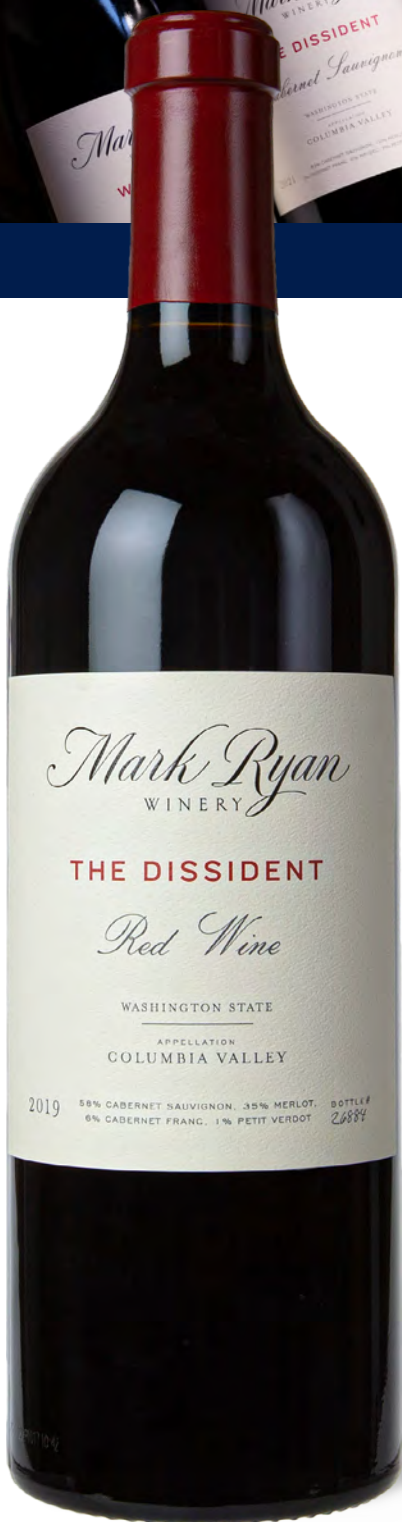




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# Mark Ryan WINERY



Mark Ryan Winery produces limited quantities of highly sought-after wines, selected intentionally for their merit and potential. Founder and Owner Mark McNeilly has been a champion of Washington wines since making his first vintage in a friend's garage in 1999 and has since helped establish Washington as a world-class wine region.

They focus on Red Mountain fruit through their relationship with the renowned Quintessence Vineyard, selecting blocks consistent with their style. Mark additionally seeks out fruit from some of the most coveted vineyards in Horse Heaven Hill, Yakima Valley and Columbia Valley resulting in outstanding and highly acclaimed wines in a bold, big-shouldered style.



**Founders:** Mark Ryan McNeilly  
**Winemakers:** Mark Ryan McNeilly  
**Est:** 1999

WALLA WALLA VALLEY  
Red Mountain  
Yakima Valley  
Horse Heaven Hills





# Mark Ryan

WINERY

## KEY SELLING POINTS

- **Top Vineyards:** Mark Ryan works with growers at top vineyard sites throughout the state including Quintessence (Red Mountain), Klipsun (Red Mountain), Red Willow (Yakima), Phinny Hill (Horse Heaven Hills), Ciel du Cheval (Red Mountain), and others.
- **Broad-shouldered, full throttle style:** The portfolio embraces big, bold styles of wines that are unapologetic in their fruit-led lush style while also coaxing finesse and elegance through the winemaking.
- **Personality:** With labels celebrating cult motorcycles, films, and bands, as well as Mark Ryan's personal story, these wines resonate with consumers seeking authenticity and an unpretentious experience.

## TOP SKUS

### Mr. Pink Rosé

*Blend of Sangiovese and Syrah, a dry, fruit-forward rosé with bright strawberry and peach aromatics, a lush ripeness, and lingering floral finish. Part of the Underground Wine Project portfolio, this cult favorite is playful and lively.*

### Board Track Racer "The Vincent" Chardonnay

*Almost entirely fermented in stainless steel with a touch of barrel fermentation to add complexity, depth and richness. Enticing aromas of granny smith apple and ripe pear aromas with a well-balanced palate of stone fruit flavors, vibrant acidity and lingering, luscious mouthfeel.*

### Board Track Racer Cabernet Sauvignon

*Merlot and Petit Verdot are added to the blend to add complexity and balance. Black currant and dark plum with vanilla and tobacco notes. Full bodied and powerful with well-rounded tannins and plump fruit.*

### Mark Ryan "The Dissident"

*83% Cabernet Sauvignon, 10% Merlot, 3% Cabernet Franc, 2% Petit Verdot. Limited production (6,096 cases) and highly rated from some of Washington State's finest vineyards (Quintessence, Red Willow, Phinny Hill). Ages 18 months in 37% new French oak. Rich dark fruit, violets, and graphite aromas with plush fine tannins and a lengthy finish.*

## AWARDS & ACCOLADES

**92pts Wine Spectator** Mark Ryan The Dissident 2020

**92pts Vinous** Mark Ryan Dead Horse 2020

**94pts Jeb Dunnuck** Mark Ryan Long Haul 2019

## FAMILY OF BRANDS

Mark Ryan  
WINERY



Board Track  
Racer

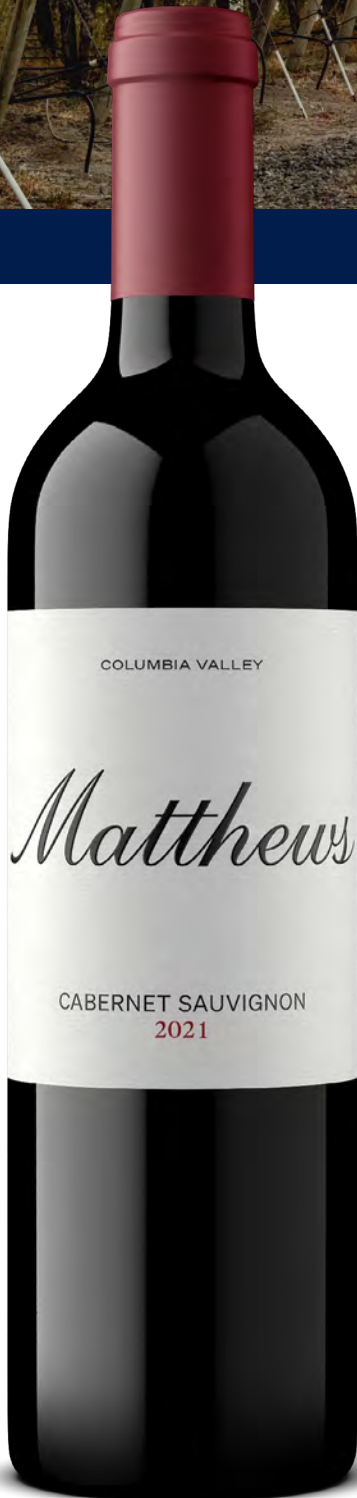






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*Matthews*  
WINERY + FARM



Matthews is a family owned and operated winery focused on expressing the purity of the Columbia Valley. For the past decade, the Matthews team has been on an incredible journey. They put every aspect of the operation under review, from the vineyards to farming to winemaking culminating in their stunning 2021 vintage release wines, the result of this uncompromising focus. With a talented and awarded winemaking team and fruit from some of Washington's most iconic vineyards, Matthews continues to hone their growing and blending processes to deliver wines of depth, complexity and verve.



**Proprietors:** Otis Family  
**Winemakers:** Alex Stewart, Hal Iverson, Jesse Schmidt  
**Est:** 1992  
Grapes are sourced from over 20 of the finest vineyards in Washington, including key AVA's:

WALLA WALLA VALLEY  
RED MOUNTAIN  
HORSE HEAVEN HILLS





## KEY SELLING POINTS

- Top selling Washington wine producer
- 20 year-old family winery based in Woodinville
- Winemaking team with the most 100-pt rated wines in the state
- Eight acre organic farm and tasting room
- Focused on Bordeaux inspired wines
- Sauvignon Blanc and Claret top skus

## TOP SKUS

### Sauvignon Blanc

*Aged mostly in stainless steel with a small portion of neutral oak. The wine had some lees stirring while in tank. Honeysuckle and green papaya notes combine with shades of mango and cantaloupe. The palate is rich and viscous with a sensational sense of mouthfeel and smooth texture. This is heady and delicious Sauvignon Blanc.*

### Cuvee Red Blend

*Majority Merlot with the balance Cabernet Franc and Cabernet Sauvignon, fruit from several small vineyards, namely Conner Lee vineyard, as well as key sites in the White Bluffs and Royal Slope AVAs. This wine truly represents the broad flavor and aromatic expressions of a merlot-dominant blend from the diverse terroirs of Washington State.*

### Claret

*Every bit outstanding the 2021 Claret combines Cabernet Sauvignon, Cabernet Franc and Merlot with smaller parts Malbec and Petit Verdot. Chocolate and espresso grounds mark the nose alongside shades of huckleberry and dried herbs. The palate is soft and well-balanced with a smooth texture. Showing salty and earthy undertones, this is a fantastic showing that displays each varietal working in seamless motion.*

### Cabernet Sauvignon

*This wine represents the broad flavor & aromatic expressions of Cabernet Sauvignon from the diverse terroirs of Washington State. Precise and expressive, with handsome flavors of blackberry, bay leaf and espresso that build richness and structure toward refined tannins.*

## AWARDS & ACCOLADES

**93pts Wine Spectator** Cabernet Sauvignon 2021

**93pts Wine Spectator** Cuvee 2021

**93pts Wine Spectator** Claret 2021

**95pts Owen Bargreen** "Reserve" Sauvignon Blanc 2021

## FAMILY OF BRANDS

Matthews BLACKBOARD JAINE







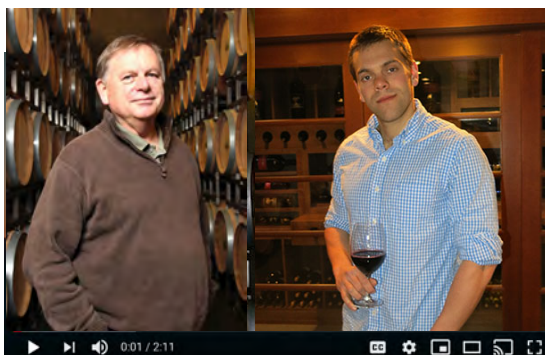
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WASHINGTON

## NOVELTY HILL JANUIK

### TWO ACCLAIMED WINERIES, ONE CELEBRATED VINTNER

Novelty Hill and Januik are two independent wineries that share a destination tasting room and state-of-the-art winery under the direction of Mike Januik, one of Washington State's most acclaimed winemakers. The Novelty Hill and Januik partnership began in 2000, shortly after Mike began consulting on the planting of the Alberg family's Stillwater Creek Vineyard on the Royal Slope of the Frenchman Hills in Washington State's Columbia Valley. Though an uncharted growing region at the time, Mike liked what the site offered and was intrigued by the Albergs' interest in planting a diverse selection of clones. He encouraged the family to consider making wine from the site; they agreed, provided Mike serve as winemaker. Novelty Hill was born.



**Novelty Hill**  
**Founder:** Thomas A. Alberg, Sr  
**Winemakers:** Mike & Andrew Januik  
**Est:** 2000  
 Columbia Valley  
 Novelty Hill's Stillwater Creek Estate Vineyard

**Januik**  
**Founder:** Mike Januik  
**Winemakers:** Mike & Andrew Januik  
**Est:** 1999

**COLUMBIA VALLEY**  
 Grapes sourced from a short list of vineyards Mike considers to be among the best in the state



NOVELTY HILL

JANUIK

## KEY SELLING POINTS

- Fruit sourcing from first class Columbia Valley vineyards and Royal Slope AVA estate vineyard, Stillwater Creek
- 2 generations of Januik's in winemaking: Legendary Winemaker, Mike Januik and son, Andrew Januik, recognized as an "Emerging Leader" by the Auction of Washington Wine in 2022
- Mike Januik has been named one of 10 "Masters of Merlot"
- Top selling Washington luxury producer
- 25 current release wines with 90+ ratings

## TOP SKUS – Novelty Hill

### Chardonnay Stillwater Creek Vineyard

*A balanced, elegant wine. Crisp apple, juicy pear, a streak of citrus and a hint of baking spice blend seamlessly across a rich, round mid-palate. The finish is long and lush, leaving a smooth, graceful impression.*

### Merlot Columbia Valley

*Polished and focused, with cocoa, red currant and black cherry aromas and flavors stretching across a supple mid-palate. The wine's refined tannins linger on a long, expressive finish.*

### Cabernet Sauvignon Columbia Valley

*Rich and concentrated, this full-bodied, aromatic Cabernet Sauvignon offers expressive layers of ripe plum, black currant and wild blackberries. A textured, mouth-filling wine true to its varietal character with a balanced, refined finish.*

### Syrah Columbia Valley

*A deep, ruby red wine. Layers of exotic spice, dark stone fruit and wild blackberry aromas and flavors gain focus across a firmly textured midpalate. Rich and mouth-filling, with refined tannins that linger on a dense, expressive finish.*

## TOP SKUS – Januik

### Chardonnay

*Rich and elegant, has hints of Meyer lemon, Asian pear, and green apple as well as a slight mineral quality. It has a rich creamy texture on the palate and a bright lengthy finish.*

### Merlot

*This supple, medium-bodied Merlot shows layers of black cherry, boysenberry and plum notes in the nose that translate into fleshy black fruit and chocolate flavors in the mouth. Brimming with a tremendous amount of texture and length.*

### Cabernet Sauvignon

*This supple, rich Cabernet Sauvignon is packed with currant and black cherry flavors as well as plum, chocolate and vanilla notes in the nose. Its texture is quite refined and shows great structure throughout the mouth, imparting a long, luxurious finish that was developed in part from the use of new French Oak barrels.*

### Andrew Januik Stone Cairn Red Mountain Red

*This deep purple wine is overflowing withassis, black raspberry and chocolate notes. It is multi-layered and textured with flavors that range from spice to mocha and dark fruit. The finish is long and brimming with the bright acidity and supple tannins that are indicative of Red Mountain.*

## AWARDS & ACCOLADES

**93+pts Jeb Dunnuck** Andrew Januik Stone Cairn Cabernet Sauvignon Red Mountain 2020

**91pts Vinous** Novelty Hill Stillwater Creek Chardonnay 2021

**92pts Decanter** Novelty Hill Cabernet Sauvignon 2020

**Masters of Merlot by Wine Enthusiast** Mike Januik named one of the Masters of Merlot by Wine Enthusiast. March 1999

**"30 Wineries to Discover"** Wine Spectator 2017

## FAMILY OF BRANDS

NOVELTY HILL JANUIK

ANDREW JANUIK









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**OREGON**





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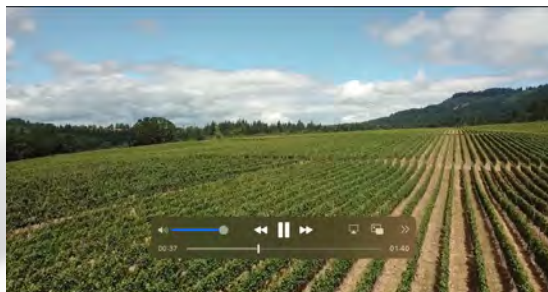
OREGON



## COOPER MOUNTAIN VINEYARDS

Cooper Mountain Vineyards took root in the Willamette Valley 45 years ago under the leadership of Dr. Bob Gross, a homeopathic doctor, and his wife Corinne. His goal was to make wines that best express the Northern Willamette valley – sunshine, cool nights, and fresh fruit that results in wines that are lively, but also show soul.

When Cooper Mountain Vineyards got its start, there were just a handful of wine-makers in the Willamette Valley, and Cooper Mountain was a pioneer in biodynamic wine growing. Now in its second generation, Barbara Gross has led their focus on the future with growth to 200 acres of vineyards, including the addition of the iconic Chehalem Mountain vineyard to their estate, while continuing her father's strong bond to the land.



OUR LAND IS OUR LIFE  
AND OUR LIFE IS  
OUR WINE.

THE NICHE

**Founders/Owners:** Bob & Corinne Gross  
& Barbara Gross

**Winemaker:** Gilles de Domingo  
Est: 1978

**Certified Organic & Biodynamic:** 1999

### VINEYARDS:

Chehalem Mountain Vineyard (est. 1968,  
3<sup>rd</sup> oldest vineyard in Willamette Valley)  
Old Vines Vineyard (est. 1978)  
Meadowlark (est. 1982)  
Corinne (est. 1989)  
Farmington (est. 1995)  
Johnson School (est. 1999)  
Arborbrook (est. 2001)





# COOPER MOUNTAIN VINEYARDS

## KEY SELLING POINTS

- **Pioneers:** Founded in 1978, Cooper Mountain was one of the first wave of wineries in the Willamette Valley and an early leader in biodynamic and organic winegrowing.
- **Family first and woman led:** Shifting to the second generation, co-owner Barbara Gross, leads the winery with a strong focus on adding top quality hillside vineyards to their estate and pushing quality even higher with a focus on Cooper Mountain Pinot Noir.
- **Holistic farming & non-interventionist winemaking:** 200 acres and seven estate vineyards are certified biodynamic and organic, fully dry-farmed and with minimal additions and adjustments in the winery. Sustainable approaches carry through the entire business which has been carbon neutral since 2010.

## TOP SKUS

### Cooper Mountain Pinot Noir

*Classic Willamette Valley Pinot Noir with the combination of tangy fruit and subtle earthiness. A blend of four old vine estate vineyards with complexity from the combination of soil types. Native yeast fermentation with no adjustments or additions.*

### Cooper Mountain Pinot Gris

*Signature Pinot Gris, fermented in stainless steel with a focus on lush tropical fruit and bright acidity. A blend of three old vine estate vineyards contributing concentration and consistently balanced fruit. Native yeast fermentation with no adjustments or additions. 6 g/L RS.*

### Cooper Hill Pinot Noir

*Fresh & inviting style of Pinot Noir with opportunity for by the glass and display programs. Overdelivers with estate vineyards, biodynamic farming and non-interventionist winemaking.*

## AWARDS & ACCOLADES

**90pts James Suckling** Cooper Mountain Pinot Noir 2021

**91 pts Wine Enthusiast** Cooper Mountain Pinot Gris 2022

**Best Wines for Thanksgiving 2022 - NY Times** Cooper Hill Pinot Noir

## FAMILY OF BRANDS

COOPER MOUNTAIN  
VINEYARDS

COOPER  
HILL

  
WINEBOW  
FINE WINE • SPIRITS







CRISTOM

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OREGON

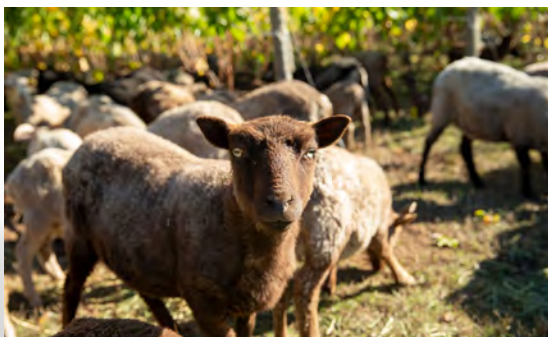


CRISTOM  
VINEYARDS

BENCHMARK PINOT  
NOIR & CHARDONNAY.  
EOLA-AMITY HILLS  
DEFINING WINERY.

THE NICHE

For over 30 years, Cristom Vineyards has crafted distinguished wines that honor individual sites and traditional winemaking techniques. Established in 1992 by the Gerrie family and now steered by the second generation, they steward five estate vineyards on a windswept, east-facing volcanic slope in the Eola-Amity Hills AVA. Guided by foundational pillars: Land, Stewardship, and Craftsmanship, they craft elegant, structured and dynamic Pinot Noir and Chardonnay in the Willamette Valley of Oregon.



Founders: Paul & Eileen Gerrie  
Owner & Winegrower: Tom Gerrie  
Winemaker & Vineyard Manager: Daniel Estrin  
Winemaker Emeritus: Steve Doerner  
Est: 1992

EOLA-AMITY HILLS:  
Marjorie Vineyard  
Jessie Vineyard  
Louise Vineyard  
Eileen Vineyard  
Paul Gerrie Vineyard





## KEY SELLING POINTS

- **Land:** 240-acre estate, with five world-class vineyards (90 acres) that are unique in their varied aspects, richly diverse soils of volcanic origin, clonal diversity, and micro-climate with strong influence from the Van Duzer Corridor winds.
- **Stewardship:** Cristom is driven by a 100-year commitment to the land, upheld through biodynamic, organic, and holistic farming practices
- **Craftsmanship:** The dedicated winegrowing team blends site-specific wisdom with revered winemaking traditions — low yields, whole-cluster and native yeast fermentations — crafting elegant, structured, and dynamic wines.
- **Pioneers:** Whole Cluster fermentation pioneer practitioners in the U.S.; continually refining craftsmanship to sharpen mastery

## TOP SKUS

### Mt. Jefferson Cuvée Pinot Noir

*The first Pinot Noir of the vintage to be crafted, after multiple tastings of every individual barrel. It is Cristom's flagship Pinot Noir, defines the best of the Eola-Amity Hills, and offers tremendous complexity of flavor, approachability in its youth, and unparalleled value. 73% Estate and 52% Whole Cluster in the 2022 vintage. Indigenous yeast.*

### Eola-Amity Hills Chardonnay

*A blend of benchmark vineyard sites in the Eola-Amity Hills, including the Cristom estate, the combination of volcanic soils, elevations, aspects, clones, and the cool marine influence, yield a concentrated and layered Chardonnay with tension and generosity.*

### Eileen Vineyard Pinot Noir

*Perched at the crest of the Eola Hills and the highest elevation on the Cristom estate, rising to over 735 feet, Eileen is defined by the cold Pacific Ocean winds that blast the site via the Van Duzer Corridor and dramatic volcanic soil variation. The fruit is structured, vibrant, and persistent. 46% Whole Cluster, Aged 18 months in 34% new French oak barrels in 2021 v.*

### Jessie Vineyard Pinot Noir

*Perhaps the most challenging vineyard to farm on the Cristom estate, these 11.5 acres of steep, densely planted Pinot Noir situated on the mid-slope of our east-facing hillside, produce some of the most seductive and complex wines we craft. 52% Whole Cluster, Aged 18 months in 38% new French oak barrels in 2021 v.*

## AWARDS & ACCOLADES

**Wine & Spirits Top 100 Winery** Awarded 11 out of the past 12 years

**Wine & Spirits #1 Oregon Pinot Noir in America's Top Restaurants** 2019-2016

**95pts International Wine Review** Mt. Jefferson Cuvée Pinot Noir 2022

**96pts, Top 100 Wines of 2023 Jeb Dunnuck** Eileen Vineyard Pinot Noir 2021

**93pts Decanter** Eola-Amity Hills Chardonnay 2021

**93pts, Top 100 Cellar Selections of 2023 Wine Enthusiast** Louise Vineyard Chardonnay 2021







THE UPPER LEFT

OREGON



# ELK COVE VINEYARDS

HISTORIC PROPERTY  
CLASSIC  
OREGON STYLE  
VOLUME  
POTENTIAL

THE NICHE

It's 1974. Pat and Joe Campbell wind up a gravel road to an overgrown homestead in the foothills of the Coast Range Mountains. They didn't know it at the time, but they were wine pioneers. Forty years later, there are over 700 wineries in Oregon.

The Campbell's goal has always been hand-crafted, Estate-grown cool climate wines that rival the best in the world. As a second-generation winemaker and a 5th generation Oregon farmer, Adam Campbell is proud to continue that tradition. He now oversees six vineyard sites with 380 acres planted. That's over 10 times the total acreage of all Oregon vineyards when Pat and Joe planted that very first vine in 1974.



**Proprietors:** Pat and Joe Campbell  
**Winemakers:** Adam Campbell  
**Est:** 1974

WILLAMETTE VALLEY  
Winery Estate  
Windhill Vineyard  
Five Mountain Vineyard  
Mount Richmond Vineyard  
Clay Court Vineyard  
Goodrich Vineyard





# ELK COVE

## VINEYARDS

### KEY SELLING POINTS

- Family owned by the Campbell Family since 1974
- Adam Campbell, second generation, head winemaker
- The original Winery Estate vineyard is one of the highest in OR reaching an elevation of 750 feet
- Hand-crafted, estate grown, cool climate wines
- Based in the Yamhill-Carlton AVA
- Sustainable practices from vineyard to winery; certified Salmon Safe

### TOP SKUS

#### Elk Cove Pinot Gris

*With ripe pear, honey and citrus on the nose, this wine opens lush and juicy with white peach, lemon curd and honeydew melon leading to an elegant finish of lemongrass and slate.*

#### Elk Cove Willamette Valley Pinot Noir

*Raspberry and dark cherry lead into woodsy aromas of mushroom, violet and thyme. Full and very fruit-forward, the wine finishes long with cardamom and warm baking spices.*

#### Pike Road Pinot Gris

*A fruit-forward and vibrant example of Willamette Valley Pinot Gris.*

#### Pike Road Pinot Noir

*A dark-fruited and elegant Pinot Noir sourced from some of the top family-owned vineyards in the Willamette Valley.*

### AWARDS & ACCOLADES

**92pts Wine Enthusiast** Elk Cove Pinot Blanc 2022

**91pts Wine & Spirits** Elk Cove Pinot Gris 2022

**92pts Wine Advocate** Elk Cove Willamette Valley Pinot Noir 2021

**94pts Wine Advocate** Elk Cove Mt. Richmond Pinot Noir 2021

### FAMILY OF BRANDS

ELK COVE  
VINEYARDS

PIKE ROAD







THE UPPER LEFT

OREGON



*King Estate*  
Family Owned & Farmed

LARGEST CERTIFIED  
BIODYNAMIC VINEYARD  
IN NORTH AMERICA  
SOUTHERN WILLAMETTE  
VALLEY  
ICONIC PINOT GRIS

THE NICHE

When King Estate was founded in 1991, it was driven by a commitment to sustainability and profound respect for the land. The adventurous spirit that inspired us from the beginning continues to guide us as we nurture our vineyards to craft premium Oregon wines.

Our story is woven into the history of Oregon wine, where winemaking is synonymous with discovery and sustainability. The last 30 years have been focused on innovation, craft, and a deep sense of respect for the land, the vines and the people who enjoy our wines. We have been establishing our traditions, one vintage at a time. This ongoing focus on innovation led to the launch of Inscription, one of the fastest growing Willamette Pinot Noir brands in the United States.



Proprietors: Ed King and Ed King Jr.  
Winemakers: Brent Stone  
Est: 1991

WILLAMETTE VALLEY  
Estate Vineyard





## KEY SELLING POINTS

- King Estate is committed to producing wines of exceptional quality using sustainable farming methods.
- King Estate produces world-class Oregon Pinot Gris, Pinot Noir, and Sauvignon Blanc.
- King Estate farms the largest Demeter certified Biodynamic® vineyard in the United States.

## TOP SKUS

### Inscription Willamette Valley Pinot Noir

Bright cherry, raspberry and strawberry notes greet the nose, along with fresh rose petals, baking spices and hints of earth. Bright acidity on the entrance combines with the showy red fruit and flavors of forest floor, rhubarb, sage and toast on the palate. Round, supple tannins provide an exceptionally good transition to the finish, with structured tannins providing nice body and length.

### King Estate Willamette Valley Pinot Gris

Glistening pale straw color with aromas of fresh Bartlett pear, ripe white peach, wildflowers and crushed gravel. There are immediate fruit flavors that dance on the pallet like peach, Key lime, nectarine and ripe pear. These fruit flavors are balanced by fresh acidity and fleshy viscosity. There is a lingering elegant finish that begs to be paired with soft cheeses and charcuterie. Drink now and at least through the next decade.

### King Estate Willamette Valley Pinot Noir

A deep garnet color with bright red edges. The nose is expressive with fruit forward notes of ripe strawberry, Bing cherry and black tea, framed by subtle aromas of cigar box and toasted vanilla. The flavors tend toward the red fruit spectrum, with raspberry and ripe strawberry leading the way. There are sweet oak flavors from the barrel aging along with gentle vanilla tinges. Enjoy now through 2037.

## AWARDS & ACCOLADES

**2021 Pacific Northwest Winery of the Year** Wine Press

**90pts Wine Enthusiast** King Estate Pinot Gris 2021

**92pts James Suckling** King Estate Willamette Valley Pinot Noir 2021

## FAMILY OF BRANDS





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Scan to view The Upper Left Portfolio Pricebook

