



THE UPPER LEFT

POSITIONING OURSELVES AS THE GO-TO DISTRIBUTOR
FOR **PACIFIC NORTHWEST WINES**

SOUTH CAROLINA





SOUTH CAROLINA

WASHINGTON

Abeja

Doubleback

Figgins Family

L'Ecole

Mark Ryan

Matthews

Novelty Hill - Januik

OREGON

Argyle

Cooper Mountain Vineyards

Elk Cove

Lemelson Vineyards



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The Upper Left Portfolio Pricebook

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ABEJA



Abeja (Spanish for Bee) founders Ken and Ginger Harrison came to Walla Walla Valley in the late 1990s in search of land suitable for planting world class Cabernet Sauvignon. They discovered an extraordinary historic farmstead that captured their hearts and sparked their imagination. They preserved the property's rich heritage while creating a one-of-a-kind Walla Walla wine country destination by renovating its historic outbuildings while also planting top quality vineyards. Today, winemakers Dan Wampfler & Amy Alvarez-Wampfler create handcrafted wines that are the result of meticulous viticultural practices; customized small lot fermentation and aging; and selective blending. Abeja's wines are old world in style with that stamp of pure, lush Washington fruit.



Founders: Ken and Ginger Harrison
Winemakers: Daniel Wampfler and Amy Alvarez-Wampfler
Est: 2000

WALLA WALLA ESTATE VINEYARDS
Heather Hill Vineyard
Mill Creek Vineyard
Skysill Vineyard





KEY SELLING POINTS

- Best in Class Washington Winery
- Renowned Walla Walla vineyard sites
- Top ratings vintage after vintage
- Estate-driven wines
- Fantastic hospitality at Abeja Inn

TOP SKUS

Cabernet Sauvignon Columbia Valley

Dense aromas of black stone fruits, fragrant allspice and berry are captivating and generous on the nose. A surge of ripe plum defines the mouth-filling entry yet shows restraint in a well-crafted palate which displays grip and structure. Finally, layers of bright cherry, sage, and clove come into focus and leading into a lasting, memorable finish.

Chardonnay Washington State

Brilliant in color with a pale-yellow hue, the Washington Chardonnay offers a generous nose of apple blossoms, nutmeg and lemon curd. Melon and white peach coat the palate, followed by notes of quince and golden apple that linger on a vibrant, mouthwatering finish.

Merlot Columbia Valley

A fresh nose brimming with crushed berries and black cardamom instantly lures and continues throughout. The body is round and well-structured with fine tannins revealing accents of cocoa, Oolong tea and strawberry preserves leading into a decadent finish.

AWARDS & ACCOLADES

Great Northwest Wine 2023 Winery of the Year

94pts Decanter Cabernet Sauvignon 2020

92pts Vinous Chardonnay 2021

94pts Vinous Merlot 2020





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Upon his retirement from the NFL in 2007, Drew Bledsoe “doubled back” to his hometown of Walla Walla, Washington to realize a long-held dream. Drew and his wife, Maura, purchased a piece of property on the southern edge of the Walla Walla Valley AVA and subsequently launched Doubleback as an estate focused winery with the goal of crafting America’s best Cabernet Sauvignon in an elegant, true to varietal way. Drew had long been planning for this moment during his years playing football and success came immediately as the very first vintage earned a spot in Wine Spectator’s Top 100 List.



Founders: Drew and Maura Bledsoe
Winemakers: Josh McDaniels
Est: 2008

WALLA WALLA VALLEY
LeFore Vineyard
McQueen Vineyard
Bob Healy Vineyard
Flying B Vineyard
Schafer
WILLAMETTE VALLEY
Coulee Vineyard



KEY SELLING POINTS

- The first vintage was named a Wine Spectator Top 100 Wine of the World with consistent high scores in subsequent vintages
- Winemaker Josh McDaniels trained at Figgins Family Wine Estates with his long-time mentor, Chris Figgins, for almost a decade and interned in Argentina at Paul Hobbs' Vina Cobos Winery
- Bledsoe Family Winery was created to highlight the essence of the Walla Walla Valley – it received 97 pts from Decanter in the 2020 vintage.
- Fruit from 5 estate vineyards contributes to Doubleback, each bringing a unique soil, elevation, aspect and micro-climate to the final blend adding to the complexity
- Bledsoe-McDaniels Pinot Noir is based on fruit from Coulee Vineyard, famed for the regenerative farming practices of former owner Mimi Castell. The winegrowing team is incorporating regenerative practices throughout their estate.

TOP SKUS

Doubleback Cabernet Sauvignon, Walla Walla Valley

Saturated dark ruby. Ultra-sexy, juicy, ripe raspberry, with notes of vanilla and toasty oak. Rich, velvety and an absolutely intense mid-palate weight that is so pleasing. Cocoa, baking spices, and a lengthy, mouthwatering finish with soft and rich tannin.

Bledsoe Family Winery Cabernet Sauvignon, Walla Walla Valley

With dark ruby in the glass, it opens up aromatically in the same fashion. Dark fruits like blackberry and Bing Cherry, followed up by graphite, wood shavings, and baking spice. Ultra-balanced with long, fine-grained tannins and great acidity.

Bledsoe McDaniels Pinot Noir, Willamette Valley

Hails from two top growing regions, Ribbon Ridge and Eola-Amity Hills. Screams of fresh blueberries, black tea, and hints of forest floor and fennel seed. Soft, chewy, sweet tannins and great acid all build to a large and long finish.

AWARDS & ACCOLADES

97pts Decanter Bledsoe Family Winery Cabernet Sauvignon 2020

96pts Wine Advocate Doubleback Cabernet Sauvignon 2020

97pts Jeb Dunnuck Doubleback Cabernet Sauvignon 2020

94pts Jeb Dunnuck Bledsoe-McDaniels Pinot Noir 2021

FAMILY OF BRANDS



BLED SOE | MCDANIELS





FIGGINS FAMILY

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FIGGINS FAMILY
WINE ESTATES



THE NICHE



Leonetti Cellar was founded by Gary and Nancy Figgins in 1977. Gary's grandparents, Francesco and Rosa Leonetti established the family farm in 1906. It is here that Gary first planted a few cuttings of Cabernet Sauvignon and Riesling – creating his first commercial vineyard and unknowingly establishing an entire industry in Walla Walla. Building off the inspiration he gleaned from his grandfather's bubbling fermentations on the farm's dirt floor basement, he named the winery to honor his family's roots. Today, Gary's son, Chris Figgins oversees winemaking and operations for Figgins Family Wine Estates which includes Leonetti Cellar, Figgins and Toil wines.



Founders: Gary and Nancy Figgins
Winemakers: Chris Figgins
Est: 1977

WALLA WALLA VALLEY
Leonetti Old Block Vineyard
Loess Vineyard
Holy Roller Vineyard
Mill Creek Upland Vineyard
Serra Pedace Vineyard



KEY SELLING POINTS

- First and therefore oldest winery established in Walla Walla
- Family owned and operated since 1974 – Gary and Nancy have passed on day-to-day business operations and winemaking responsibilities to their children, Chris and Amy, but are still actively involved
- Figgins Family Wine Estates plants and farms their own estate vineyards in order to maintain absolute quality control over the fruit
- Leonetti Sangiovese honors the family's Italian roots and has been said to be "the finest Sangiovese outside of Tuscany" – it is their most challenging grape to farm and their favorite
- Figgins is a single-vineyard estate wine brand focused on Bordeaux varieties
- Toil Oregon is a small production Willamette Valley brand giving Chris the opportunity to work with Pinot Noir and Chardonnay

TOP SKUS

Leonetti Cellar Cabernet Sauvignon

Explosive nose of baking spices, rising sourdough, honey, plum flower and ripe plum fruit. Viscous and creamy on the palate, with notes of red currant and fresh herbs. Beautifully structured with full bodied, fine-grained tannins and a long, luscious intense finish.

Leonetti Cellar Merlot

This extraordinary Merlot is dark ruby in color. The nose boasts vine-ripened boysenberry, huckleberry, and black raspberry. This takes the palate on a journey with bright, refreshing fruit, a seamless, silky mid-palate, fine-grained tannin structure, and a rich and lengthy finish.

Figgins Estate Red

The nose is an exotic array of red fruits, fresh blackberry, dried oregano, crushed rose petals, and fir bough. Full-bodied with a masculine edge of tannin, and a gorgeous string of refreshing acidity.

Toil Oregon

Seductive aromas of black tea, tobacco, and crushed tart cherry and blackberry. The palate is seamless with silky texture and long sweetness. Classic Oregon Pinot Noir from an outstanding vintage. The first vintage of Toil to include fruit from the Toil Estate Vineyard in the Chehalem Mountains AVA.

AWARDS & ACCOLADES

98pts Jeb Dunnuc Leonetti Cellar Cabernet Sauvignon 2020

97pts Vinous Figgins Estate Red 2019

96pts James Suckling Figgins Figlia 2020

92pts Wine Enthusiast Toil Oregon 2021

FAMILY OF BRANDS

FIGGINS
WALLA WALLA VALLEY





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L'Ecole

No 41

WALLA WALLA VALLEY



Founded in 1983 in the Walla Walla Valley, L'Ecole No 41 is one of Washington State's first artisan, family-owned wineries. Housed in the historic Frenchtown School depicted on our label, L'Ecole (French for school) has earned international acclaim for producing consistently expressive and distinctive wines. The focus is to produce ultra-premium, distinctive wines that reflect the unmistakable typicity of Washington State and the unique terroir of their Walla Walla Valley vineyards. L'Ecole is one of the most honored wineries in Washington State and has garnered national and international accolades over the years for producing superior quality wines.



Proprietors: Marty & Megan Club
Winemaker: Mike Sharon
Est: 1983

WALLA WALLA VALLEY
 COLUMBIA VALLEY
 Estate Ferguson Vineyard
 Estate Seven Hills Vineyard
 Pepper Bridge Vineyard





KEY SELLING POINTS

- Martin Clubb owner/winemaker
- Iconic and original Walla Walla producer
- Old vine, proven vineyard sites with distinctive terroir
- Upper tier wines are all estate farmed, Walla Walla Valley
- Excellent ratings and reputation

TOP SKUS

Chardonnay Columbia Valley

This classic Chardonnay offers an inviting mix of baked apple, Asian pear, and stone. With lemon oil and brioche on the mid-palate, this wine lively builds to a long mineral finish.

Merlot Columbia Valley

Layered with complex aromas of black cherry, rose petal, and plum, this full bodied, balanced Merlot shows layers of baking spices and cocoa with a seamless finish carried by fine-grained tannins.

Cabernet Sauvignon Columbia Valley

With its classic varietal Cabernet profile, this focused wine shows layers of dark fruit, espresso, violet, and herbal notes. Layers of blackberry and cassis mingle with dusty tannins through a persistent finish.

AWARDS & ACCOLADES

Wine & Spirit Recognized as a Top 100 Winery of the Year sixteen times

Decanter International Trophy 2011 Estate Ferguson, Best Bordeaux Blend in the World in 2014

93pts James Suckling Old Vine Chenin Blanc 2022

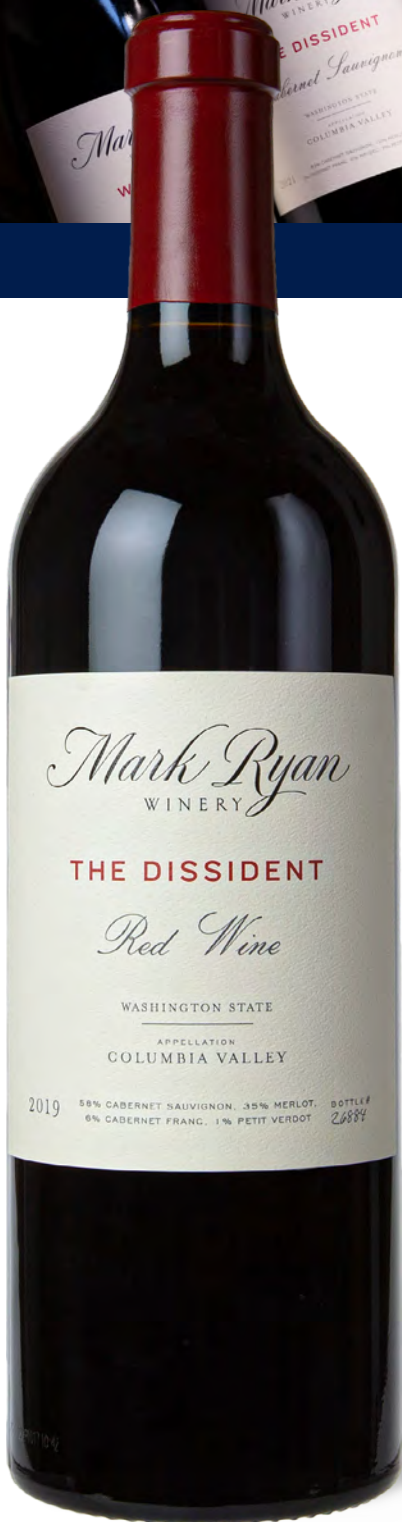
96pts James Suckling Ferguson 2020





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Mark Ryan WINERY



Mark Ryan Winery produces limited quantities of highly sought-after wines, selected intentionally for their merit and potential. Founder and Owner Mark McNeilly has been a champion of Washington wines since making his first vintage in a friend's garage in 1999 and has since helped establish Washington as a world-class wine region.

They focus on Red Mountain fruit through their relationship with the renowned Quintessence Vineyard, selecting blocks consistent with their style. Mark additionally seeks out fruit from some of the most coveted vineyards in Horse Heaven Hill, Yakima Valley and Columbia Valley resulting in outstanding and highly acclaimed wines in a bold, big-shouldered style.



Founders: Mark Ryan McNeilly
Winemakers: Mark Ryan McNeilly
Est: 1999

WALLA WALLA VALLEY
Red Mountain
Yakima Valley
Horse Heaven Hills



Mark Ryan

WINERY

KEY SELLING POINTS

- **Top Vineyards:** Mark Ryan works with growers at top vineyard sites throughout the state including Quintessence (Red Mountain), Klipsun (Red Mountain), Red Willow (Yakima), Phinny Hill (Horse Heaven Hills), Ciel du Cheval (Red Mountain), and others.
- **Broad-shouldered, full throttle style:** The portfolio embraces big, bold styles of wines that are unapologetic in their fruit-led lush style while also coaxing finesse and elegance through the winemaking.
- **Personality:** With labels celebrating cult motorcycles, films, and bands, as well as Mark Ryan's personal story, these wines resonate with consumers seeking authenticity and an unpretentious experience.

TOP SKUS

Mr. Pink Rosé

Blend of Sangiovese and Syrah, a dry, fruit-forward rosé with bright strawberry and peach aromatics, a lush ripeness, and lingering floral finish. Part of the Underground Wine Project portfolio, this cult favorite is playful and lively.

Board Track Racer "The Vincent" Chardonnay

Almost entirely fermented in stainless steel with a touch of barrel fermentation to add complexity, depth and richness. Enticing aromas of granny smith apple and ripe pear aromas with a well-balanced palate of stone fruit flavors, vibrant acidity and lingering, luscious mouthfeel.

Board Track Racer Cabernet Sauvignon

Merlot and Petit Verdot are added to the blend to add complexity and balance. Black currant and dark plum with vanilla and tobacco notes. Full bodied and powerful with well-rounded tannins and plump fruit.

Mark Ryan "The Dissident"

83% Cabernet Sauvignon, 10% Merlot, 3% Cabernet Franc, 2% Petit Verdot. Limited production (6,096 cases) and highly rated from some of Washington State's finest vineyards (Quintessence, Red Willow, Phinny Hill). Ages 18 months in 37% new French oak. Rich dark fruit, violets, and graphite aromas with plush fine tannins and a lengthy finish.

AWARDS & ACCOLADES

92pts Wine Spectator Mark Ryan The Dissident 2020

92pts Vinous Mark Ryan Dead Horse 2020

94pts Jeb Dunnuck Mark Ryan Long Haul 2019

FAMILY OF BRANDS

Mark Ryan
WINERY



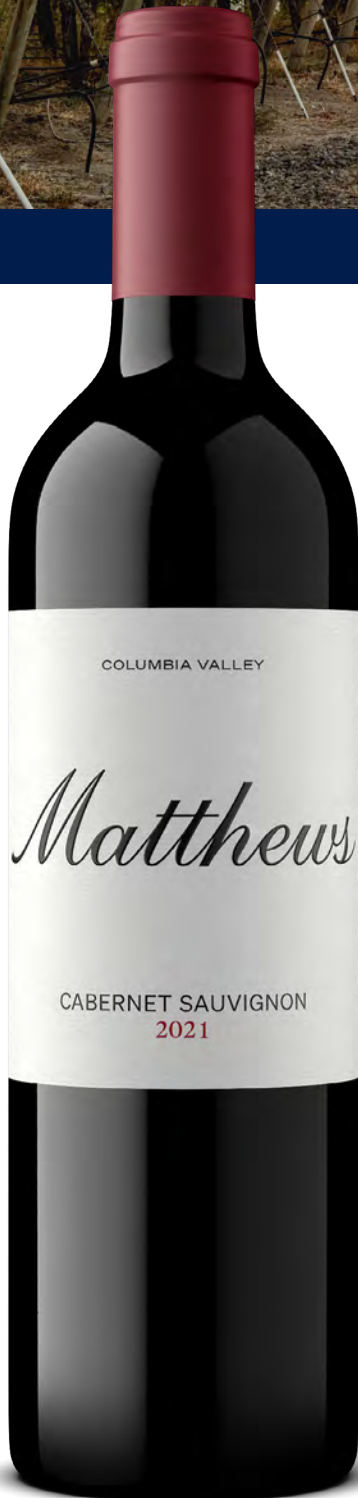
Board Track
Racer





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Matthews
WINERY + FARM



Matthews is a family owned and operated winery focused on expressing the purity of the Columbia Valley. For the past decade, the Matthews team has been on an incredible journey. They put every aspect of the operation under review, from the vineyards to farming to winemaking culminating in their stunning 2021 vintage release wines, the result of this uncompromising focus. With a talented and awarded winemaking team and fruit from some of Washington's most iconic vineyards, Matthews continues to hone their growing and blending processes to deliver wines of depth, complexity and verve.



Proprietors: Otis Family
Winemakers: Alex Stewart, Hal Iverson, Jesse Schmidt
Est: 1992
Grapes are sourced from over 20 of the finest vineyards in Washington, including key AVA's:

WALLA WALLA VALLEY
RED MOUNTAIN
HORSE HEAVEN HILLS



KEY SELLING POINTS

- Top selling Washington wine producer
- 20 year-old family winery based in Woodinville
- Winemaking team with the most 100-pt rated wines in the state
- Eight acre organic farm and tasting room
- Focused on Bordeaux inspired wines
- Sauvignon Blanc and Claret top skus

TOP SKUS

Sauvignon Blanc

Aged mostly in stainless steel with a small portion of neutral oak. The wine had some lees stirring while in tank. Honeysuckle and green papaya notes combine with shades of mango and cantaloupe. The palate is rich and viscous with a sensational sense of mouthfeel and smooth texture. This is heady and delicious Sauvignon Blanc.

Cuvee Red Blend

Majority Merlot with the balance Cabernet Franc and Cabernet Sauvignon, fruit from several small vineyards, namely Conner Lee vineyard, as well as key sites in the White Bluffs and Royal Slope AVAs. This wine truly represents the broad flavor and aromatic expressions of a merlot-dominant blend from the diverse terroirs of Washington State.

Claret

Every bit outstanding the 2021 Claret combines Cabernet Sauvignon, Cabernet Franc and Merlot with smaller parts Malbec and Petit Verdot. Chocolate and espresso grounds mark the nose alongside shades of huckleberry and dried herbs. The palate is soft and well-balanced with a smooth texture. Showing salty and earthy undertones, this is a fantastic showing that displays each varietal working in seamless motion.

Cabernet Sauvignon

This wine represents the broad flavor & aromatic expressions of Cabernet Sauvignon from the diverse terroirs of Washington State. Precise and expressive, with handsome flavors of blackberry, bay leaf and espresso that build richness and structure toward refined tannins.

AWARDS & ACCOLADES

93pts Wine Spectator Cabernet Sauvignon 2021

93pts Wine Spectator Cuvee 2021

93pts Wine Spectator Claret 2021

95pts Owen Bargreen "Reserve" Sauvignon Blanc 2021

FAMILY OF BRANDS

Matthews BLACKBOARD JAINES





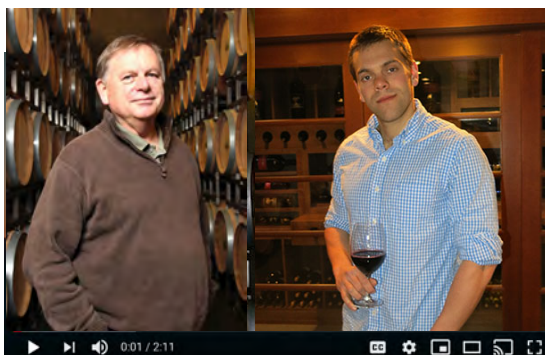
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NOVELTY HILL JANUIK

TWO ACCLAIMED WINERIES, ONE CELEBRATED VINTNER

Novelty Hill and Januik are two independent wineries that share a destination tasting room and state-of-the-art winery under the direction of Mike Januik, one of Washington State's most acclaimed winemakers. The Novelty Hill and Januik partnership began in 2000, shortly after Mike began consulting on the planting of the Alberg family's Stillwater Creek Vineyard on the Royal Slope of the Frenchman Hills in Washington State's Columbia Valley. Though an uncharted growing region at the time, Mike liked what the site offered and was intrigued by the Albergs' interest in planting a diverse selection of clones. He encouraged the family to consider making wine from the site; they agreed, provided Mike serve as winemaker. Novelty Hill was born.



Novelty Hill
Founder: Thomas A. Alberg, Sr
Winemakers: Mike & Andrew Januik
Est: 2000
 Columbia Valley
 Novelty Hill's Stillwater Creek Estate Vineyard

Januik
Founder: Mike Januik
Winemakers: Mike & Andrew Januik
Est: 1999

COLUMBIA VALLEY
 Grapes sourced from a short list of vineyards Mike considers to be among the best in the state

NOVELTY HILL

JANUIK

KEY SELLING POINTS

- Fruit sourcing from first class Columbia Valley vineyards and Royal Slope AVA estate vineyard, Stillwater Creek
- 2 generations of Januik's in winemaking: Legendary Winemaker, Mike Januik and son, Andrew Januik, recognized as an "Emerging Leader" by the Auction of Washington Wine in 2022
- Mike Januik has been named one of 10 "Masters of Merlot"
- Top selling Washington luxury producer
- 25 current release wines with 90+ ratings

TOP SKUS – Novelty Hill

Chardonnay Stillwater Creek Vineyard

A balanced, elegant wine. Crisp apple, juicy pear, a streak of citrus and a hint of baking spice blend seamlessly across a rich, round mid-palate. The finish is long and lush, leaving a smooth, graceful impression.

Merlot Columbia Valley

Polished and focused, with cocoa, red currant and black cherry aromas and flavors stretching across a supple mid-palate. The wine's refined tannins linger on a long, expressive finish.

Cabernet Sauvignon Columbia Valley

Rich and concentrated, this full-bodied, aromatic Cabernet Sauvignon offers expressive layers of ripe plum, black currant and wild blackberries. A textured, mouth-filling wine true to its varietal character with a balanced, refined finish.

Syrah Columbia Valley

A deep, ruby red wine. Layers of exotic spice, dark stone fruit and wild blackberry aromas and flavors gain focus across a firmly textured midpalate. Rich and mouth-filling, with refined tannins that linger on a dense, expressive finish.

TOP SKUS – Januik

Chardonnay

Rich and elegant, has hints of Meyer lemon, Asian pear, and green apple as well as a slight mineral quality. It has a rich creamy texture on the palate and a bright lengthy finish.

Merlot

This supple, medium-bodied Merlot shows layers of black cherry, boysenberry and plum notes in the nose that translate into fleshy black fruit and chocolate flavors in the mouth. Brimming with a tremendous amount of texture and length.

Cabernet Sauvignon

This supple, rich Cabernet Sauvignon is packed with currant and black cherry flavors as well as plum, chocolate and vanilla notes in the nose. Its texture is quite refined and shows great structure throughout the mouth, imparting a long, luxurious finish that was developed in part from the use of new French Oak barrels.

Andrew Januik Stone Cairn Red Mountain Red

This deep purple wine is overflowing withassis, black raspberry and chocolate notes. It is multi-layered and textured with flavors that range from spice to mocha and dark fruit. The finish is long and brimming with the bright acidity and supple tannins that are indicative of Red Mountain.

AWARDS & ACCOLADES

93+pts Jeb Dunnuck Andrew Januik Stone Cairn Cabernet Sauvignon Red Mountain 2020

91pts Vinous Novelty Hill Stillwater Creek Chardonnay 2021

92pts Decanter Novelty Hill Cabernet Sauvignon 2020

Masters of Merlot by Wine Enthusiast Mike Januik named one of the Masters of Merlot by Wine Enthusiast. March 1999

"30 Wineries to Discover" Wine Spectator 2017

FAMILY OF BRANDS

NOVELTY HILL

JANUIK

ANDREW JANUIK





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OREGON



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OREGON



WORLD CLASS
SPARKLING WINE
AMERICA'S HIGHEST
RATED SPARKLING
WINE

THE NICHE

Argyle Winery was founded in 1987 by Rollin Soles as a 'Grower First' with the purpose of making world class Sparkling Wine in the perfectly suited true cool climate of Oregon's Willamette Valley.

What began as a conviction to grow grapes for sparkling expanded to an ambition to build our legacy through the long lives of our wines that could challenge the very best Sparkling Wines, Riesling, Chardonnay & Pinot Noir from across the globe.

Today, our estate program includes more than 400 acres, with a remarkably diverse tapestry of microclimates, clonal and rootstock selections, elevations, exposures and soil types.



Founders: Rollin Soles
Winemakers: Nate Klostermann
Est: 1987

WILLAMETTE VALLEY
Spirit Hill Vineyard
Lone Star Vineyard
Knudsen Vineyard





KEY SELLING POINTS

- Founded in the Willamette Valley by Rollin Soles in 1987
- The first Oregon winery to use screw caps
- America's Highest Rated Sparkling Wine
- More Top 100's in Wine Spectator than any other Oregon winery
- Certified Sustainable, Member of LIVE & Salmon Safe

TOP SKUS

Argyle Pinot Noir Willamette Valley

Argyle Pinot Noir showcases the purity of fruit and nimble texture the Willamette Valley has to offer. Fermented entirely in small, 1.5 ton lots and plunged by hand, the wine leans red cherry, pomegranate, and spiced tea. Fresh, vibrant acidity is framed with polished tannin along with classic Argyle silky texture and persistent length.

Argyle Chardonnay Willamette Valley

Blended between our 4 vineyard sites, Argyle Chardonnay displays the tension of the Eola-Amity Hills, the delicacy of the Dundee Hills, while newly incorporating a small amount of our first vintage of Coast Range marine sedimentary chardonnay. Fermented and aged on the lees for 11 months in French oak barrel, the wine displays lemon blossom, white peach, and mineral spice. Lively, fresh acidity finishes clean, and pure.

Argyle Vintage Brut

The 2018 sparkling wine vintage in the Willamette Valley was precise, Knudsen Vineyard, protected in the deep volcanic soils of the Dundee Hills, brings supple depth and elegance, while Spirit Hill Vineyard, in the windy and rocky volcanic soils of the Eola-Amity Hills, brings energy and spicy minerality. Poached apricot, fresh ginger, and roasted almond are framed around a creamy center and long, graceful finish.

Reserve Pinot Noir

Predominately based in the volcanic red soils of the Dundee Hills and Eola-Amity Hills, our Reserve Pinot Noir showcases spicy elegance and silky texture. Raspberry, dark plum, and cardamom and an underlying minerality weave with delicate, polished tannin and dynamic energy. Cold soaking and fermenting entirely in small, 1.5-ton fermenters enhances silkiness, while 20% whole cluster inclusion contributes layered complexity, and length.

Reserve Chardonnay

Grown in the volcanic soils of the Dundee Hills and Eola-Amity Hills between our 3 sites, Reserve Chardonnay showcases silky elegance and mineral tension. Gentle pressing and long aging in French oak for 16 months allows the delicacy to shine. Crisp apple, Meyer lemon, and ginger are poised with spicy lees-aged texture and energetic length.

AWARDS & ACCOLADES

96pts Wine Advocate Extended Tirage Brut 2011

93pts Wine Enthusiast Pinot Noir Willamette Valley 2021

92pts Wine Spectator Vintage Brut 2018

92pts Wine Advocate Chardonnay 2021





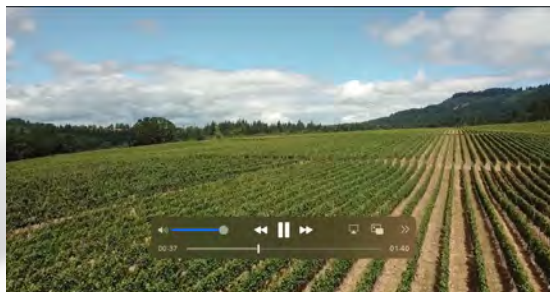
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OREGON



COOPER MOUNTAIN VINEYARDS

Cooper Mountain Vineyards took root in the Willamette Valley 45 years ago under the leadership of Dr. Bob Gross, a homeopathic doctor, and his wife Corinne. His goal was to make wines that best express the Northern Willamette valley – sunshine, cool nights, and fresh fruit that results in wines that are lively, but also show soul. When Cooper Mountain Vineyards got its start, there were just a handful of wine-makers in the Willamette Valley, and Cooper Mountain was a pioneer in biodynamic wine growing. Now in its second generation, Barbara Gross has led their focus on the future with growth to 200 acres of vineyards, including the addition of the iconic Chehalem Mountain vineyard to their estate, while continuing her father's strong bond to the land.



OUR LAND IS OUR LIFE
AND OUR LIFE IS
OUR WINE.

THE NICHE

Founders/Owners: Bob & Corinne Gross
& Barbara Gross
Winemaker: Gilles de Domingo
Est: 1978
Certified Organic & Biodynamic: 1999

VINEYARDS:

Chehalem Mountain Vineyard (est. 1968,
3rd oldest vineyard in Willamette Valley)
Old Vines Vineyard (est. 1978)
Meadowlark (est. 1982)
Corinne (est. 1989)
Farmington (est. 1995)
Johnson School (est. 1999)
Arborbrook (est. 2001)



COOPER MOUNTAIN VINEYARDS

KEY SELLING POINTS

- **Pioneers:** Founded in 1978, Cooper Mountain was one of the first wave of wineries in the Willamette Valley and an early leader in biodynamic and organic winegrowing.
- **Family first and woman led:** Shifting to the second generation, co-owner Barbara Gross, leads the winery with a strong focus on adding top quality hillside vineyards to their estate and pushing quality even higher with a focus on Cooper Mountain Pinot Noir.
- **Holistic farming & non-interventionist winemaking:** 200 acres and seven estate vineyards are certified biodynamic and organic, fully dry-farmed and with minimal additions and adjustments in the winery. Sustainable approaches carry through the entire business which has been carbon neutral since 2010.

TOP SKUS

Cooper Mountain Pinot Noir

Classic Willamette Valley Pinot Noir with the combination of tangy fruit and subtle earthiness. A blend of four old vine estate vineyards with complexity from the combination of soil types. Native yeast fermentation with no adjustments or additions.

Cooper Mountain Pinot Gris

Signature Pinot Gris, fermented in stainless steel with a focus on lush tropical fruit and bright acidity. A blend of three old vine estate vineyards contributing concentration and consistently balanced fruit. Native yeast fermentation with no adjustments or additions. 6 g/L RS.

Cooper Hill Pinot Noir

Fresh & inviting style of Pinot Noir with opportunity for by the glass and display programs. Overdelivers with estate vineyards, biodynamic farming and non-interventionist winemaking.

AWARDS & ACCOLADES

90pts James Suckling Cooper Mountain Pinot Noir 2021

91 pts Wine Enthusiast Cooper Mountain Pinot Gris 2022

Best Wines for Thanksgiving 2022 - NY Times Cooper Hill Pinot Noir

FAMILY OF BRANDS

COOPER MOUNTAIN
VINEYARDS

COOPER
HILL


WINEBOW
FINE WINE • SPIRITS





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OREGON

ELK COVE VINEYARDS

HISTORIC PROPERTY
CLASSIC
OREGON STYLE
VOLUME
POTENTIAL

THE NICHE

It's 1974. Pat and Joe Campbell wind up a gravel road to an overgrown homestead in the foothills of the Coast Range Mountains. They didn't know it at the time, but they were wine pioneers. Forty years later, there are over 700 wineries in Oregon.

The Campbell's goal has always been hand-crafted, Estate-grown cool climate wines that rival the best in the world. As a second-generation winemaker and a 5th generation Oregon farmer, Adam Campbell is proud to continue that tradition. He now oversees six vineyard sites with 380 acres planted. That's over 10 times the total acreage of all Oregon vineyards when Pat and Joe planted that very first vine in 1974.



Proprietors: Pat and Joe Campbell
Winemakers: Adam Campbell
Est: 1974

WILLAMETTE VALLEY
Winery Estate
Windhill Vineyard
Five Mountain Vineyard
Mount Richmond Vineyard
Clay Court Vineyard
Goodrich Vineyard



ELK COVE

VINEYARDS

KEY SELLING POINTS

- Family owned by the Campbell Family since 1974
- Adam Campbell, second generation, head winemaker
- The original Winery Estate vineyard is one of the highest in OR reaching an elevation of 750 feet
- Hand-crafted, estate grown, cool climate wines
- Based in the Yamhill-Carlton AVA
- Sustainable practices from vineyard to winery; certified Salmon Safe

TOP SKUS

Elk Cove Pinot Gris

With ripe pear, honey and citrus on the nose, this wine opens lush and juicy with white peach, lemon curd and honeydew melon leading to an elegant finish of lemongrass and slate.

Elk Cove Willamette Valley Pinot Noir

Raspberry and dark cherry lead into woodsy aromas of mushroom, violet and thyme. Full and very fruit-forward, the wine finishes long with cardamom and warm baking spices.

Pike Road Pinot Gris

A fruit-forward and vibrant example of Willamette Valley Pinot Gris.

Pike Road Pinot Noir

A dark-fruited and elegant Pinot Noir sourced from some of the top family-owned vineyards in the Willamette Valley.

AWARDS & ACCOLADES

92pts Wine Enthusiast Elk Cove Pinot Blanc 2022

91pts Wine & Spirits Elk Cove Pinot Gris 2022

92pts Wine Advocate Elk Cove Willamette Valley Pinot Noir 2021

94pts Wine Advocate Elk Cove Mt. Richmond Pinot Noir 2021

FAMILY OF BRANDS

ELK COVE
VINEYARDS

PIKE ROAD





THE UPPER LEFT

OREGON



LEMELSON

VINEYARDS

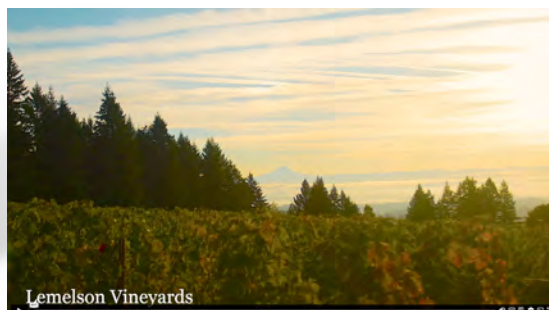
CELEBRATING
NATURE,
TRADITION, AND
INNOVATION
SINCE 1999

THE NICHE

Lemelson Vineyards began as a dream — a dream to create a winery that celebrates innovation in technology, sustainability in agriculture, and tradition in winemaking. In 1999, Eric Lemelson, an environmental lawyer, climate change activist, and LEED building specialist, crafted his first vintage to further his commitment to the environment, to the land, and to his community. Utilizing organic farming and gravity flow production, Lemelson crafts expressive Pinot Noir, Pinot Gris, Chardonnay and Riesling from estate vineyards throughout the Willamette Valley.

Founders: *Eric Lemelson*
Winemaker: *Matt Wengel*
Est: 1999

ESTATE VINEYARDS
Stermer Vineyard (Yamhill-Carlton AVA)
Meyer Vineyard (Dundee Hills AVA)
Chestnut Hill Vineyard (Chehalem Mountains AVA)
Johnson Vineyard (Yamhill-Carlton AVA)
Rocky Noel Vineyard (Yamhill Carlton AVA)



Lemelson Vineyards



KEY SELLING POINTS

- **Sustainable & Organic:** Sustainability is at the core of Lemelson vineyards reflecting the values of owner Eric Lemelson, an environmental lawyer, climate change and energy policy activist and builder of high performance LEED buildings. All vineyards have been farmed organically since the beginning and certified by Oregon Tilth since 2004.
- **Fun Fact:** Eric's father, Jerome, was a prolific inventor and the propeller beanie emblem on Lemelson's corks and labels celebrates one of his first patents.
- **100% Estate:** Lemelson farms 5 estate vineyards from three AVA's (Yamhill Carlton, Chehalem Mountains, & Dundee Hills) offering an array of soil types and characteristics. This model, common in Burgundy, gives them full control to farm with precision and adds to the quality of their wines.
- **Innovation:** Lemelson's sophisticated, gravity-flow winery is particularly suited to gentle handling of Pinot Noir and continues the commitment to sustainability in the choice of local building materials and concrete caves.

TOP SKUS

Thea's Selection Pinot Noir

Mostly destemmed with a high proportion of whole berries. 30+ days on skins followed by aging for 15 months in 25% new French oak with the balance used French oak. Blend of their five organic, estate vineyards from three Willamette Valley AVA's- represents the varied soils and character of Willamette Valley. Indigenous yeast. Bottled unfinned & unfiltered.

Stermer Vineyard Pinot Noir

100% destemmed with a high proportion of whole berries. 30+ days on skins followed by aging for 15 months in 50% new French oak with the balance used French oak. Estate vineyard across from winery in the Yamhill-Carlton AVA – planted in '97 in marine sedimentary soils adding spice and earth to the cherry fruit. Indigenous yeast. Bottled unfinned & unfiltered.

Chardonnay

Barrel fermented and aged 14 months in 21% new French oak. Blend of Johnson and Chestnut Hill estate vineyards, both certified organic. Green apple, caramel, lemon and vanilla aromas with a rich texture and excellent acidity.

Tikka's Run Pinot Gris – focused markets

Fermented in 80% tank and 20% neutral oak barrels. Aged 6 months on the lees to build texture. Bright pear, Meyer lemon, and melon with ginger and white floral notes. 100% Chestnut Hill Vineyard – Jory volcanic soils in Chehalem Mountain at 1,000 ft of elevation to preserve natural acidity. 8/0 g/L residual sugar.

AWARDS & ACCOLADES

90pts Wine Enthusiast Thea's Selection Pinot Noir 2021

94pts Decanter Meyer Vineyard Dundee Hills Pinot Noir 2019

92pts Decanter Stermer Vineyard Yamhill Carlt on Pinot Noir 2019



THE UPPER LEFT



Scan to view The Upper Left Portfolio Pricebook

