



THE UPPER LEFT

POSITIONING OURSELVES AS THE GO-TO DISTRIBUTOR
FOR **PACIFIC NORTHWEST WINES**

DELAWARE





DELAWARE

WASHINGTON

Abeja
Barnard Griffin
Doubleback
Double Canyon
Figgins Family
L'Ecole
Mark Ryan
Matthews
Novelty Hill - Januik
Seven Hills

OREGON

Archery Summit
Argyle
Cooper Mountain Vineyards
Cristom Vineyards
Elk Cove



Scan to view
The Upper Left Portfolio Pricebook

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ABEJA



THE NICHE

Abeja (Spanish for Bee) founders Ken and Ginger Harrison came to Walla Walla Valley in the late 1990s in search of land suitable for planting world class Cabernet Sauvignon. They discovered an extraordinary historic farmstead that captured their hearts and sparked their imagination. They preserved the property's rich heritage while creating a one-of-a-kind Walla Walla wine country destination by renovating its historic outbuildings while also planting top quality vineyards. Today, winemakers Dan Wampfler & Amy Alvarez-Wampfler create handcrafted wines that are the result of meticulous viticultural practices; customized small lot fermentation and aging; and selective blending. Abeja's wines are old world in style with that stamp of pure, lush Washington fruit.



Founders: Ken and Ginger Harrison
Winemakers: Daniel Wampfler and Amy Alvarez-Wampfler
Est: 2000

WALLA WALLA ESTATE VINEYARDS
Heather Hill Vineyard
Mill Creek Vineyard
Skysill Vineyard





KEY SELLING POINTS

- Best in Class Washington Winery
- Renowned Walla Walla vineyard sites
- Top ratings vintage after vintage
- Estate-driven wines
- Fantastic hospitality at Abeja Inn

TOP SKUS

Cabernet Sauvignon Columbia Valley

Dense aromas of black stone fruits, fragrant allspice and berry are captivating and generous on the nose. A surge of ripe plum defines the mouth-filling entry yet shows restraint in a well-crafted palate which displays grip and structure. Finally, layers of bright cherry, sage, and clove come into focus and leading into a lasting, memorable finish.

Chardonnay Washington State

Brilliant in color with a pale-yellow hue, the Washington Chardonnay offers a generous nose of apple blossoms, nutmeg and lemon curd. Melon and white peach coat the palate, followed by notes of quince and golden apple that linger on a vibrant, mouthwatering finish.

Merlot Columbia Valley

A fresh nose brimming with crushed berries and black cardamom instantly lures and continues throughout. The body is round and well-structured with fine tannins revealing accents of cocoa, Oolong tea and strawberry preserves leading into a decadent finish.

AWARDS & ACCOLADES

Great Northwest Wine 2023 Winery of the Year

94pts Decanter Cabernet Sauvignon 2020

92pts Vinous Chardonnay 2021

94pts Vinous Merlot 2020





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BARNARD
GRIFFIN



THE NICHE

Founders Deborah Barnard and Rob Griffin have built Barnard Griffin into one of the oldest and largest family-owned and operated wineries in Washington state. Today joined by daughter Megan in the cellar, their 40+ years of experience in their estate vineyards and with their grower relationships allows them to craft consistent, exceptional wines with distinctive personalities, each representing the essence of the Columbia Valley. With countless awards and accolades and a pioneering reputation, Barnard Griffin offers an excellent complement to the Upper Left portfolio with their fresh styles and accessible pricing.

Founders: Deborah Barnard & Rob Griffin
Winemakers: Rob Griffin & Megan Hughes
Est: 1983

COLUMBIA VALLEY
Sagmore Vineyard
Gunkel Vineyard
Lonesome Spring Ranch (Red Mountain)
Balcom & Moe





KEY SELLING POINTS

- **Family Legacy:** Rob Griffin is the longest tenured winemaker in Washington. With daughter Megan joining him as Winemaker & Enologist, they have experience with over 40 vintages.
- **Consistency:** Barnard Griffin's decades long relationship with family farmers gives them premier access to the very best grapes from an array of vineyards to blend consistent Signature expressions of varietally correct wines
- **Accessible & exceptional:** Rob & Deborah's lifelong dream is to make world-class wines on their own terms: a desire to put the absolute best wines in everyone's glass regardless of budget.
- **Fun Fact:** Rob is a trained French horn player and as fruit comes into the winery at harvest time, they blow a horn as a way to communicate with each other.

TOP SKUS

Rosé of Sangiovese

An intentional rosé from pruning to picking with racy acid and explosive strawberry and cherry fruit. Bright pink color resulting from a blend of direct press mechanically harvested fruit & cold soaked hand-harvested fruit.

Cabernet Sauvignon

Blended from vineyards in White Bluffs, Yakima and Columbia Valley, gentle tannin extraction and 12+ barrel months aging in European oak upright tanks results in a fruit-led, round, and supple style.

Merlot

Blended from vineyards in Yakima and Columbia Valleys this fragrant red with notes of plum and dark berries ages 16 months in barrel resulting in supple tannins, and subtle notes of toasted oak. 80% Merlot with small amounts of Syrah, Cabernet Sauvignon, and Petit Verdot to add complexity.

Chardonnay

Ferments predominantly in neutral oak with the balance cool fermented in stainless steel resulting in beautiful balance and bright fruit intensity. Quintessential white for seafood pairing with bright citrus notes layered with apple and pear fruit with subtle hints of butterscotch.

AWARDS & ACCOLADES

Double Gold – SF Chronicle Wine Competition Rosé of Sangiovese '22

90pts & "Best Buy" Wine Enthusiast Rosé of Sangiovese '21

90pts & "Best Buy" Wine Enthusiast Cabernet Sauvignon '20

88pts & "Best Buy" Wine Enthusiast Merlot '21



BARNARD GRIFFIN





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Upon his retirement from the NFL in 2007, Drew Bledsoe “doubled back” to his hometown of Walla Walla, Washington to realize a long-held dream. Drew and his wife, Maura, purchased a piece of property on the southern edge of the Walla Walla Valley AVA and subsequently launched Doubleback as an estate focused winery with the goal of crafting America’s best Cabernet Sauvignon in an elegant, true to varietal way. Drew had long been planning for this moment during his years playing football and success came immediately as the very first vintage earned a spot in Wine Spectator’s Top 100 List.

Founders: Drew and Maura Bledsoe
Winemakers: Josh McDaniels
Est: 2008

WALLA WALLA VALLEY
LeFore Vineyard
McQueen Vineyard
Bob Healy Vineyard
Flying B Vineyard
Schafer
WILLAMETTE VALLEY
Coulee Vineyard



KEY SELLING POINTS

- The first vintage was named a Wine Spectator Top 100 Wine of the World with consistent high scores in subsequent vintages
- Winemaker Josh McDaniels trained at Figgins Family Wine Estates with his long-time mentor, Chris Figgins, for almost a decade and interned in Argentina at Paul Hobbs' Vina Cobos Winery
- Bledsoe Family Winery was created to highlight the essence of the Walla Walla Valley – it received 97 pts from Decanter in the 2020 vintage.
- Fruit from 5 estate vineyards contributes to Doubleback, each bringing a unique soil, elevation, aspect and micro-climate to the final blend adding to the complexity
- Bledsoe-McDaniels Pinot Noir is based on fruit from Coulee Vineyard, famed for the regenerative farming practices of former owner Mimi Castell. The winegrowing team is incorporating regenerative practices throughout their estate.

TOP SKUS

Doubleback Cabernet Sauvignon, Walla Walla Valley

Saturated dark ruby. Ultra-sexy, juicy, ripe raspberry, with notes of vanilla and toasty oak. Rich, velvety and an absolutely intense mid-palate weight that is so pleasing. Cocoa, baking spices, and a lengthy, mouthwatering finish with soft and rich tannin.

Bledsoe Family Winery Cabernet Sauvignon, Walla Walla Valley

With dark ruby in the glass, it opens up aromatically in the same fashion. Dark fruits like blackberry and Bing Cherry, followed up by graphite, wood shavings, and baking spice. Ultra-balanced with long, fine-grained tannins and great acidity.

Bledsoe McDaniels Pinot Noir, Willamette Valley

Hails from two top growing regions, Ribbon Ridge and Eola-Amity Hills. Screams of fresh blueberries, black tea, and hints of forest floor and fennel seed. Soft, chewy, sweet tannins and great acid all build to a large and long finish.

AWARDS & ACCOLADES

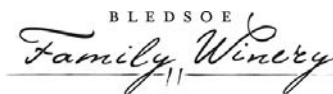
97pts Decanter Bledsoe Family Winery Cabernet Sauvignon 2020

96pts Wine Advocate Doubleback Cabernet Sauvignon 2020

97pts Jeb Dunnuck Doubleback Cabernet Sauvignon 2020

94pts Jeb Dunnuck Bledsoe-McDaniels Pinot Noir 2021

FAMILY OF BRANDS



BLED SOE | McDANIELS





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DOUBLE CANYON



Our job is to seek out parcels of land that present an opportunity to cultivate great wines. In 2007, we did just that, when we founded Double Canyon. Our focus has been crafting exceptional Cabernet Sauvignon from pedigreed vineyard sites, anchored by our namesake Double Canyon Vineyard in Horse Heaven Hills. For the past 50 years, Horse Heaven Hills has produced some of the most revered fruit in Washington. Our 90-acre Double Canyon Vineyard, named for two ravines that run through the property, was selected for its desirable location and proximity to the Columbia River. Influenced by volcanic activity, ancient glacial deposits, desert soils, and a persistent wind that blows off the river, our wines capture the distinctive character of this renowned appellation.

Winemaker: Kate Michaud
Est: 1993

Horse Heaven Hills AVA
Red Mountain
Double Canyon Vineyard



DOUBLE CANYON

KEY SELLING POINTS

- 20+ months oak aging, 40% new
- Oldest vineyard sites in the state for Cabernet Sauvignon
- Winery situated in in Horse Heaven Hills AVA
- 90 acres of Estate planted vineyards, 1,850 plants per acre
- One of Washington's warmest AVAs, perfect for growing Cabernet Sauvignon

TOP SKUS

Double Canyon Columbia Valley 2019

Impactful deep cherry aromas with hints of vanilla, dark chocolate and clove open your mind to the tasting experience to ensue. The first entry to the pallet is silky smooth, brimming with notes of ripe blackberry and tart currant, and finishes with toasted vanilla, oak, and baking spices. With approachable tannins, the finish is lengthy and subtle. Pairs nicely with hearty meat dishes such as roasted lamb with grilled asparagus or for a meatless pairing try it with eggplant parmesan.





FIGGINS FAMILY

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FIGGINS FAMILY
WINE ESTATES



THE NICHE

Leonetti Cellar was founded by Gary and Nancy Figgins in 1977. Gary's grandparents, Francesco and Rosa Leonetti established the family farm in 1906. It is here that Gary first planted a few cuttings of Cabernet Sauvignon and Riesling – creating his first commercial vineyard and unknowingly establishing an entire industry in Walla Walla. Building off the inspiration he gleaned from his grandfather's bubbling fermentations on the farm's dirt floor basement, he named the winery to honor his family's roots. Today, Gary's son, Chris Figgins oversees winemaking and operations for Figgins Family Wine Estates which includes Leonetti Cellar, Figgins and Toil wines.

Founders: Gary and Nancy Figgins
Winemakers: Chris Figgins
Est: 1977

WALLA WALLA VALLEY
Leonetti Old Block Vineyard
Loess Vineyard
Holy Roller Vineyard
Mill Creek Upland Vineyard
Serra Pedace Vineyard



KEY SELLING POINTS

- First and therefore oldest winery established in Walla Walla
- Family owned and operated since 1974 – Gary and Nancy have passed on day-to-day business operations and winemaking responsibilities to their children, Chris and Amy, but are still actively involved
- Figgins Family Wine Estates plants and farms their own estate vineyards in order to maintain absolute quality control over the fruit
- Leonetti Sangiovese honors the family's Italian roots and has been said to be "the finest Sangiovese outside of Tuscany" – it is their most challenging grape to farm and their favorite
- Figgins is a single-vineyard estate wine brand focused on Bordeaux varieties
- Toil Oregon is a small production Willamette Valley brand giving Chris the opportunity to work with Pinot Noir and Chardonnay

TOP SKUS

Leonetti Cellar Cabernet Sauvignon

Explosive nose of baking spices, rising sourdough, honey, plum flower and ripe plum fruit. Viscous and creamy on the palate, with notes of red currant and fresh herbs. Beautifully structured with full bodied, fine-grained tannins and a long, luscious intense finish.

Leonetti Cellar Merlot

This extraordinary Merlot is dark ruby in color. The nose boasts vine-ripened boysenberry, huckleberry, and black raspberry. This takes the palate on a journey with bright, refreshing fruit, a seamless, silky mid-palate, fine-grained tannin structure, and a rich and lengthy finish.

Figgins Estate Red

The nose is an exotic array of red fruits, fresh blackberry, dried oregano, crushed rose petals, and fir bough. Full-bodied with a masculine edge of tannin, and a gorgeous string of refreshing acidity.

Toil Oregon

Seductive aromas of black tea, tobacco, and crushed tart cherry and blackberry. The palate is seamless with silky texture and long sweetness. Classic Oregon Pinot Noir from an outstanding vintage. The first vintage of Toil to include fruit from the Toil Estate Vineyard in the Chehalem Mountains AVA.

AWARDS & ACCOLADES

98pts Jeb Dunnuc Leonetti Cellar Cabernet Sauvignon 2020

97pts Vinous Figgins Estate Red 2019

96pts James Suckling Figgins Figlia 2020

92pts Wine Enthusiast Toil Oregon 2021

FAMILY OF BRANDS

FIGGINS
WALLA WALLA VALLEY





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L'Ecole

No 41

WALLA WALLA VALLEY



Founded in 1983 in the Walla Walla Valley, L'Ecole No 41 is one of Washington State's first artisan, family-owned wineries. Housed in the historic Frenchtown School depicted on our label, L'Ecole (French for school) has earned international acclaim for producing consistently expressive and distinctive wines. The focus is to produce ultra-premium, distinctive wines that reflect the unmistakable typicity of Washington State and the unique terroir of their Walla Walla Valley vineyards. L'Ecole is one of the most honored wineries in Washington State and has garnered national and international accolades over the years for producing superior quality wines.

Proprietors: Marty & Megan Club
Winemaker: Marcus Rafanelli
Est: 1983

WALLA WALLA VALLEY
COLUMBIA VALLEY
Estate Ferguson Vineyard
Estate Seven Hills Vineyard
Pepper Bridge Vineyard



L'Ecole

No 41

WALLA WALLA VALLEY

KEY SELLING POINTS

- Martin Clubb owner/winemaker
- Iconic and original Walla Walla producer
- Old vine, proven vineyard sites with distinctive terroir
- Upper tier wines are all estate farmed, Walla Walla Valley
- Excellent ratings and reputation

TOP SKUS

Chardonnay Columbia Valley

This classic Chardonnay offers an inviting mix of baked apple, Asian pear, and stone. With lemon oil and brioche on the mid-palate, this wine lively builds to a long mineral finish.

Merlot Columbia Valley

Layered with complex aromas of black cherry, rose petal, and plum, this full bodied, balanced Merlot shows layers of baking spices and cocoa with a seamless finish carried by fine-grained tannins.

Cabernet Sauvignon Columbia Valley

With its classic varietal Cabernet profile, this focused wine shows layers of dark fruit, espresso, violet, and herbal notes. Layers of blackberry and cassis mingle with dusty tannins through a persistent finish.

AWARDS & ACCOLADES

Wine & Spirit Recognized as a Top 100 Winery of the Year sixteen times

Decanter International Trophy 2011 Estate Ferguson, Best Bordeaux Blend in the World in 2014

93pts James Suckling Old Vine Chenin Blanc 2022

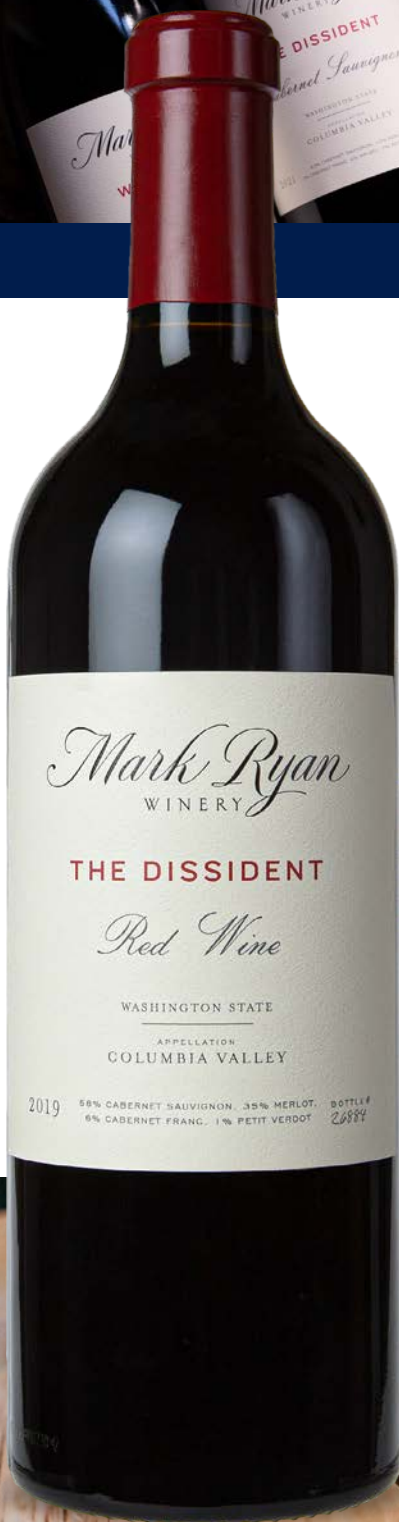
96pts James Suckling Ferguson 2020





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Mark Ryan
WINERY



THE NICHE

Mark Ryan Winery produces limited quantities of highly sought-after wines, selected intentionally for their merit and potential. Founder and Owner Mark McNeilly has been a champion of Washington wines since making his first vintage in a friend's garage in 1999 and has since helped establish Washington as a world-class wine region.

They focus on Red Mountain fruit through their relationship with the renowned Quintessence Vineyard, selecting blocks consistent with their style. Mark additionally seeks out fruit from some of the most coveted vineyards in Horse Heaven Hill, Yakima Valley and Columbia Valley resulting in outstanding and highly acclaimed wines in a bold, big-shouldered style.

Founders: Mark Ryan McNeilly
Winemakers: Mark Ryan McNeilly
Est: 1999

WALLA WALLA VALLEY
Red Mountain
Yakima Valley
Horse Heaven Hills



Mark Ryan

WINERY

KEY SELLING POINTS

- **Top Vineyards:** Mark Ryan works with growers at top vineyard sites throughout the state including Quintessence (Red Mountain), Klipsun (Red Mountain), Red Willow (Yakima), Phinny Hill (Horse Heaven Hills), Ciel du Cheval (Red Mountain), and others.
- **Broad-shouldered, full throttle style:** The portfolio embraces big, bold styles of wines that are unapologetic in their fruit-led lush style while also coaxing finesse and elegance through the winemaking.
- **Personality:** With labels celebrating cult motorcycles, films, and bands, as well as Mark Ryan's personal story, these wines resonate with consumers seeking authenticity and an unpretentious experience.

TOP SKUS

Mr. Pink Rosé

Blend of Sangiovese and Syrah, a dry, fruit-forward rosé with bright strawberry and peach aromatics, a lush ripeness, and lingering floral finish. Part of the Underground Wine Project portfolio, this cult favorite is playful and lively.

Board Track Racer "The Vincent" Chardonnay

Almost entirely fermented in stainless steel with a touch of barrel fermentation to add complexity, depth and richness. Enticing aromas of granny smith apple and ripe pear aromas with a well-balanced palate of stone fruit flavors, vibrant acidity and lingering, luscious mouthfeel.

Board Track Racer Cabernet Sauvignon

Merlot and Petit Verdot are added to the blend to add complexity and balance. Black currant and dark plum with vanilla and tobacco notes. Full bodied and powerful with well-rounded tannins and plump fruit.

Mark Ryan "The Dissident"

83% Cabernet Sauvignon, 10% Merlot, 3% Cabernet Franc, 2% Petit Verdot. Limited production (6,096 cases) and highly rated from some of Washington State's finest vineyards (Quintessence, Red Willow, Phinny Hill). Ages 18 months in 37% new French oak. Rich dark fruit, violets, and graphite aromas with plush fine tannins and a lengthy finish.

AWARDS & ACCOLADES

92pts Wine Spectator Mark Ryan The Dissident 2020

92pts Vinous Mark Ryan Dead Horse 2020

94pts Jeb Dunnuck Mark Ryan Long Haul 2019

FAMILY OF BRANDS

Mark Ryan
WINERY



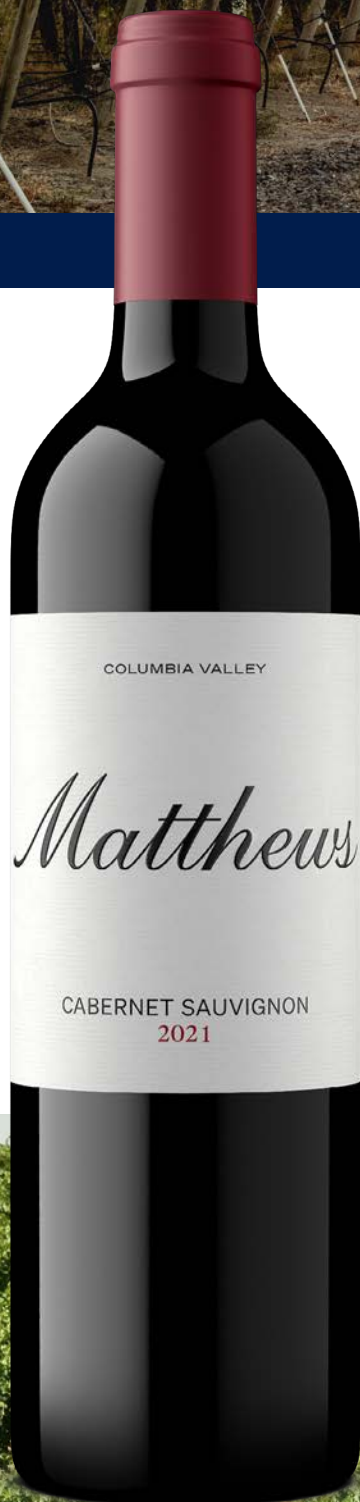
Board Track
Racer





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Matthews



Matthews is a family owned and operated winery focused on expressing the purity of the Columbia Valley. For the past decade, the Matthews team has been on an incredible journey. They put every aspect of the operation under review, from the vineyards to farming to winemaking culminating in their stunning 2021 vintage release wines, the result of this uncompromising focus. With a talented and awarded winemaking team and fruit from some of Washington's most iconic vineyards, Matthews continues to hone their growing and blending processes to deliver wines of depth, complexity and verve.

Proprietors: Otis Family
Winemakers: Alex Stewart, Hal Iverson, Jesse Schmidt
Est: 1992
Grapes are sourced from over 20 of the finest vineyards in Washington, including key AVA's:

WALLA WALLA VALLEY
RED MOUNTAIN
HORSE HEAVEN HILLS



KEY SELLING POINTS

- Top selling Washington wine producer
- 20 year-old family winery based in Woodinville
- Winemaking team with the most 100-pt rated wines in the state
- Eight acre organic farm and tasting room
- Focused on Bordeaux inspired wines
- Sauvignon Blanc and Claret top skus

TOP SKUS

Sauvignon Blanc

Aged mostly in stainless steel with a small portion of neutral oak. The wine had some lees stirring while in tank. Honeysuckle and green papaya notes combine with shades of mango and cantaloupe. The palate is rich and viscous with a sensational sense of mouthfeel and smooth texture. This is heady and delicious Sauvignon Blanc.

Cuvee Red Blend

Majority Merlot with the balance Cabernet Franc and Cabernet Sauvignon, fruit from several small vineyards, namely Conner Lee vineyard, as well as key sites in the White Bluffs and Royal Slope AVAs. This wine truly represents the broad flavor and aromatic expressions of a merlot-dominant blend from the diverse terroirs of Washington State.

Claret

Every bit outstanding the 2021 Claret combines Cabernet Sauvignon, Cabernet Franc and Merlot with smaller parts Malbec and Petit Verdot. Chocolate and espresso grounds mark the nose alongside shades of huckleberry and dried herbs. The palate is soft and well-balanced with a smooth texture. Showing salty and earthy undertones, this is a fantastic showing that displays each varietal working in seamless motion.

Cabernet Sauvignon

This wine represents the broad flavor & aromatic expressions of Cabernet Sauvignon from the diverse terroirs of Washington State. Precise and expressive, with handsome flavors of blackberry, bay leaf and espresso that build richness and structure toward refined tannins.

AWARDS & ACCOLADES

93pts Wine Spectator Cabernet Sauvignon 2021

93pts Wine Spectator Cuvee 2021

93pts Wine Spectator Claret 2021

95pts Owen Bargreen "Reserve" Sauvignon Blanc 2021

FAMILY OF BRANDS

Matthews **BLACKBOARD** J A I N E





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WASHINGTON

NOVELTY HILL JANUIK

TWO ACCLAIMED WINERIES, ONE CELEBRATED VINTNER

Novelty Hill and Januik are two independent wineries that share a destination tasting room and state-of-the-art winery under the direction of Mike Januik, one of Washington State's most acclaimed winemakers. The Novelty Hill and Januik partnership began in 2000, shortly after Mike began consulting on the planting of the Alberg family's Stillwater Creek Vineyard on the Royal Slope of the Frenchman Hills in Washington State's Columbia Valley. Though an uncharted growing region at the time, Mike liked what the site offered and was intrigued by the Albergs' interest in planting a diverse selection of clones. He encouraged the family to consider making wine from the site; they agreed, provided Mike serve as winemaker. Novelty Hill was born.



Novelty Hill
Founder: Thomas A. Alberg, Sr
Winemakers: Mike & Andrew Januik
Est: 2000
 Columbia Valley
 Novelty Hill's Stillwater Creek Estate Vineyard

Januik
Founder: Mike Januik
Winemakers: Mike & Andrew Januik
Est: 1999

COLUMBIA VALLEY
 Grapes sourced from a short list of vineyards Mike considers to be among the best in the state

KEY SELLING POINTS

- Fruit sourcing from first class Columbia Valley vineyards and Royal Slope AVA estate vineyard, Stillwater Creek
- 2 generations of Januik's in winemaking: Legendary Winemaker, Mike Januik and son, Andrew Januik, recognized as an "Emerging Leader" by the Auction of Washington Wine in 2022
- Mike Januik has been named one of 10 "Masters of Merlot"
- Top selling Washington luxury producer
- 25 current release wines with 90+ ratings

TOP SKUS – Novelty Hill

Chardonnay Stillwater Creek Vineyard

A balanced, elegant wine. Crisp apple, juicy pear, a streak of citrus and a hint of baking spice blend seamlessly across a rich, round mid-palate. The finish is long and lush, leaving a smooth, graceful impression.

Merlot Columbia Valley

Polished and focused, with cocoa, red currant and black cherry aromas and flavors stretching across a supple mid-palate. The wine's refined tannins linger on a long, expressive finish.

Cabernet Sauvignon Columbia Valley

Rich and concentrated, this full-bodied, aromatic Cabernet Sauvignon offers expressive layers of ripe plum, black currant and wild blackberries. A textured, mouth-filling wine true to its varietal character with a balanced, refined finish.

Syrah Columbia Valley

A deep, ruby red wine. Layers of exotic spice, dark stone fruit and wild blackberry aromas and flavors gain focus across a firmly textured midpalate. Rich and mouth-filling, with refined tannins that linger on a dense, expressive finish.

TOP SKUS – Januik

Chardonnay

Rich and elegant, has hints of Meyer lemon, Asian pear, and green apple as well as a slight mineral quality. It has a rich creamy texture on the palate and a bright lengthy finish.

Merlot

This supple, medium-bodied Merlot shows layers of black cherry, boysenberry and plum notes in the nose that translate into fleshy black fruit and chocolate flavors in the mouth. Brimming with a tremendous amount of texture and length.

Cabernet Sauvignon

This supple, rich Cabernet Sauvignon is packed with currant and black cherry flavors as well as plum, chocolate and vanilla notes in the nose. Its texture is quite refined and shows great structure throughout the mouth, imparting a long, luxurious finish that was developed in part from the use of new French Oak barrels.

Andrew Januik Stone Cairn Red Mountain Red

This deep purple wine is overflowing withassis, black raspberry and chocolate notes. It is multi-layered and textured with flavors that range from spice to mocha and dark fruit. The finish is long and brimming with the bright acidity and supple tannins that are indicative of Red Mountain.

AWARDS & ACCOLADES

93+pts Jeb Dunnuck Andrew Januik Stone Cairn Cabernet Sauvignon Red Mountain 2020

91pts Vinous Novelty Hill Stillwater Creek Chardonnay 2021

92pts Decanter Novelty Hill Cabernet Sauvignon 2020

Masters of Merlot by Wine Enthusiast Mike Januik named one of the Masters of Merlot by Wine Enthusiast. March 1999

"30 Wineries to Discover" Wine Spectator 2017

FAMILY OF BRANDS

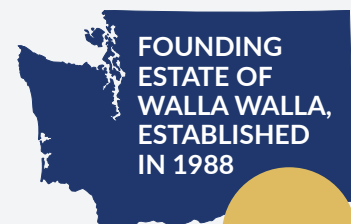


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SEVEN HILLS

WINERY



THE NICHE

Born to a farming family in Eastern Washington, Founder Casey McClellan learned about agriculture at a young age. Later, Casey and his wife, Vicky, began to cultivate an interest in wine and developed a long-term vision to make wine from the family farm in Walla Walla Valley. In the early 1980s, Casey and his family planted the founding blocks of their future winery, 21 acres of Merlot and Cabernet Sauvignon. Eight years later, the McClellans established Seven Hills Winery. Over the past three decades, the winery's endeavors have continued to reflect an unwavering commitment to creating wines that showcase the distinctive terroir of Walla Walla Valleyed appellation. For the past 15 years, we have practiced sustainable agriculture in order to be responsible guardians of the land.



Winemaker: Bobby Richards

Est: 1988

Key/Notable Vineyards and Regions:

COLUMBIA VALLEY

WALLA WALLA VALLEY

Klipsun Vineyard - Red Mountain



SEVEN HILLS

WINERY

KEY SELLING POINTS

- 30+ history of winemaking
- All Seven Hills wines are Vegan
- Established by farming family in early 1980s
- Pioneer who first championed the Region
- Features downtown Walla Walla's only historic working winemaking facility

TOP SKUS

Sauvignon Blanc, Columbia Valley

Pale yellow with hues of green. An aromatic explosion of citrus and tropical with grapefruit, kiwi, and guava leading the way with hints of honeysuckle, starfruit, and crushed stone. The palate is medium body with flavors of grapefruit, lemon panna cotta, and wet stone. Medium acid brings a refreshing and lingering citrus finish with a touch of mango. Pair with grilled asparagus topped with parmesan cheese, halibut with lemon caper sauce, Humboldt Fog Goat Cheese, or fresh oysters. Perfect for a sunny patio.

Cabernet Sauvignon, Walla Walla Valley

This Cabernet has a striking Garnet color. Pronounced aromatics of red cherries, black raspberry, and black tea, with hints of fresh herbs, cedar box, and earth. Medium plus body wine with lush texture, firm tannins, and balanced acidity shows flavors of cherries, raspberry, dark chocolate, baking spice, and vanilla bean with a touch of dried herbs. A classic Walla Walla Cabernet Sauvignon that makes your soul smile.

Merlot, Walla Walla Valley

Ruby in color with pronounced aromatics of red cherries, marionberry, and dried cranberries with hints of star anise, cigar box, and mocha. Medium body with elegant texture supported by balanced acid and fine medium tannins providing flavors of red cherries, raspberries, and earth with hints of mocha and baking spice.

AWARDS & ACCOLADES

90pts James Suckling Sauvignon Blanc 2022

92pts Wine Spectator Merlot 2021

92 pts Wine Enthusiast Cabernet Sauvignon 2019







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OREGON



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OREGON



Archery Summit

Gary Andrus launched Archery Summit in 1993, infatuated by Pinot Noir and the capacity the Willamette Valley and the Dundee Hills in particular, seemed to have for it. Andrus sharpened his craft at Pine Ridge Vineyards. He founded that label in 1978, going on to specialize in vineyard-designate wines, tied tightly to the sites they pulled from. The spirit of site-specific wine persists at Archery Summit. We have an impressive family of vineyards: five estate vineyards and three grower sites covering four unique AVAs. Because we focus on Pinot Noir, our commitment to terroir has only grown. With a quarter century of winemaking experience, we are proud to have helped bring fame to Willamette Valley wine and are eager to take it even higher.

FIVE ESTATE
VINEYARDS, THREE
GROWER SITES, FOUR
UNIQUE AMERICAN
VITICULTURAL AREAS

THE NICHE

Winemaker: Ian Burch
Est: 1993

Eola Amity Hills
Dundee Hills
Ribbon Ridge
Yamhill Carlton



Archery Summit

KEY SELLING POINTS

- Estate Bottled
- Multiple vineyard sites from specific blocks
- Founded in 1993
- LIVE Certified
- Five Estate vineyards planted to Jory, Nekia, Witzel, and Ritner soils

TOP SKUS

Vireton Willamette Valley Pinot Gris

This wine bursts from the glass, with zesty grapefruit followed by fresh and floral aromatics. The juicy acidity plays a major role, bringing balance to the wine and perfectly offsetting the salinity. Combining ripe orchard fruit and a touch of sea breeze, the Vireton Pinot Gris is crisp, lively, and tremendously refreshing

Vireton Willamette Valley Pinot Noir

The bouquet is layered, with a fruity core of raspberry, cranberry, and red currants surrounded by oak and earthen spice. Silky tannins and fresh fruit jam nudge the palate, giving way to hints of warm baking spices. A model Willamette Valley wine, the Vireton Pinot Noir is juicy, fruit-forward, and wonderfully balanced.

Archery Summit Dundee Hills Pinot Noir

The Dundee Hills Pinot Noir touts all the hallmarks of the storied appellation. It begins with brambleberry, ripe rainier cherry, blackberry blossoms, cocoa powder, and spice on the nose. The palate is just as lively, with fresh, juicy red fruit backed by graceful tannins and acid. Finishing with spiced oak and a mouth-coating minerality, this wine is a case study in the magic of the Dundee.

AWARDS & ACCOLADES

93pts & Top 100 List, Wine Spectator Vireton Pinot Noir 2021

97pts Decanter Dundee Hills Pinot Noir 2021

94pts James Suckling Dundee Hills Pinot Noir 2021





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OREGON



WORLD CLASS
SPARKLING WINE
AMERICA'S HIGHEST
RATED SPARKLING
WINE

THE NICHE

Argyle Winery was founded in 1987 by Rollin Soles as a 'Grower First' with the purpose of making world class Sparkling Wine in the perfectly suited true cool climate of Oregon's Willamette Valley.

What began as a conviction to grow grapes for sparkling expanded to an ambition to build our legacy through the long lives of our wines that could challenge the very best Sparkling Wines, Riesling, Chardonnay & Pinot Noir from across the globe.

Today, our estate program includes more than 400 acres, with a remarkably diverse tapestry of microclimates, clonal and rootstock selections, elevations, exposures and soil types.

Founders: Rollin Soles
Winemakers: Nate Klostermann
Est: 1987

WILLAMETTE VALLEY
Spirit Hill Vineyard
Lone Star Vineyard
Knudsen Vineyard





KEY SELLING POINTS

- Founded in the Willamette Valley by Rollin Soles in 1987
- The first Oregon winery to use screw caps
- America's Highest Rated Sparkling Wine
- More Top 100's in Wine Spectator than any other Oregon winery
- Certified Sustainable, Member of LIVE & Salmon Safe

TOP SKUS

Argyle Pinot Noir Willamette Valley

Argyle Pinot Noir showcases the purity of fruit and nimble texture the Willamette Valley has to offer. Fermented entirely in small, 1.5 ton lots and plunged by hand, the wine leans red cherry, pomegranate, and spiced tea. Fresh, vibrant acidity is framed with polished tannin along with classic Argyle silky texture and persistent length.

Argyle Chardonnay Willamette Valley

Blended between our 4 vineyard sites, Argyle Chardonnay displays the tension of the Eola-Amity Hills, the delicacy of the Dundee Hills, while newly incorporating a small amount of our first vintage of Coast Range marine sedimentary chardonnay. Fermented and aged on the lees for 11 months in French oak barrel, the wine displays lemon blossom, white peach, and mineral spice. Lively, fresh acidity finishes clean, and pure.

Argyle Vintage Brut

The 2018 sparkling wine vintage in the Willamette Valley was precise, Knudsen Vineyard, protected in the deep volcanic soils of the Dundee Hills, brings supple depth and elegance, while Spirit Hill Vineyard, in the windy and rocky volcanic soils of the Eola-Amity Hills, brings energy and spicy minerality. Poached apricot, fresh ginger, and roasted almond are framed around a creamy center and long, graceful finish.

Reserve Pinot Noir

Predominately based in the volcanic red soils of the Dundee Hills and Eola-Amity Hills, our Reserve Pinot Noir showcases spicy elegance and silky texture. Raspberry, dark plum, and cardamom and an underlying minerality weave with delicate, polished tannin and dynamic energy. Cold soaking and fermenting entirely in small, 1.5-ton fermenters enhances silkiness, while 20% whole cluster inclusion contributes layered complexity, and length.

Reserve Chardonnay

Grown in the volcanic soils of the Dundee Hills and Eola-Amity Hills between our 3 sites, Reserve Chardonnay showcases silky elegance and mineral tension. Gentle pressing and long aging in French oak for 16 months allows the delicacy to shine. Crisp apple, Meyer lemon, and ginger are poised with spicy lees-aged texture and energetic length.

AWARDS & ACCOLADES

96pts Wine Advocate Extended Tirage Brut 2011

93pts Wine Enthusiast Pinot Noir Willamette Valley 2021

92pts Wine Spectator Vintage Brut 2018

92pts Wine Advocate Chardonnay 2021





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OREGON



COOPER MOUNTAIN VINEYARDS

OUR LAND IS OUR LIFE
AND OUR LIFE IS
OUR WINE.

THE NICHE

Cooper Mountain Vineyards took root in the Willamette Valley 45 years ago under the leadership of Dr. Bob Gross, a homeopathic doctor, and his wife Corinne. His goal was to make wines that best express the Northern Willamette valley – sunshine, cool nights, and fresh fruit that results in wines that are lively, but also show soul.

When Cooper Mountain Vineyards got its start, there were just a handful of wine-makers in the Willamette Valley, and Cooper Mountain was a pioneer in biodynamic wine growing. Now in its second generation, Barbara Gross has led their focus on the future with growth to 200 acres of vineyards, including the addition of the iconic Chehalem Mountain vineyard to their estate, while continuing her father's strong bond to the land.

Founders/Owners: Bob & Corinne Gross
& Barbara Gross

Winemaker: Gilles de Domingo
Est: 1978

Certified Organic & Biodynamic: 1999

VINEYARDS:

Chehalem Mountain Vineyard (est. 1968,
3rd oldest vineyard in Willamette Valley)
Old Vines Vineyard (est. 1978)
Meadowlark (est. 1982)
Corinne (est. 1989)
Farmington (est. 1995)
Johnson School (est. 1999)
Arborbrook (est. 2001)



COOPER MOUNTAIN VINEYARDS

KEY SELLING POINTS

- **Pioneers:** Founded in 1978, Cooper Mountain was one of the first wave of wineries in the Willamette Valley and an early leader in biodynamic and organic winegrowing.
- **Family first and woman led:** Shifting to the second generation, co-owner Barbara Gross, leads the winery with a strong focus on adding top quality hillside vineyards to their estate and pushing quality even higher with a focus on Cooper Mountain Pinot Noir.
- **Holistic farming & non-interventionist winemaking:** 200 acres and seven estate vineyards are certified biodynamic and organic, fully dry-farmed and with minimal additions and adjustments in the winery. Sustainable approaches carry through the entire business which has been carbon neutral since 2010.

TOP SKUS

Cooper Mountain Pinot Noir

Classic Willamette Valley Pinot Noir with the combination of tangy fruit and subtle earthiness. A blend of four old vine estate vineyards with complexity from the combination of soil types. Native yeast fermentation with no adjustments or additions.

Cooper Mountain Pinot Gris

Signature Pinot Gris, fermented in stainless steel with a focus on lush tropical fruit and bright acidity. A blend of three old vine estate vineyards contributing concentration and consistently balanced fruit. Native yeast fermentation with no adjustments or additions. 6 g/L RS.

Cooper Hill Pinot Noir

Fresh & inviting style of Pinot Noir with opportunity for by the glass and display programs. Overdelivers with estate vineyards, biodynamic farming and non-interventionist winemaking.

AWARDS & ACCOLADES

90pts James Suckling Cooper Mountain Pinot Noir 2021

91 pts Wine Enthusiast Cooper Mountain Pinot Gris 2022

Best Wines for Thanksgiving 2022 - NY Times Cooper Hill Pinot Noir

FAMILY OF BRANDS

COOPER MOUNTAIN
VINEYARDS

COOPER
HILL


WINEBOW
FINE WINE • SPIRITS





CRISTOM

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OREGON



CRISTOM
VINEYARDS

BENCHMARK PINOT
NOIR & CHARDONNAY.
EOLA-AMITY HILLS
DEFINING WINERY.

THE NICHE

For over 30 years, Cristom Vineyards has crafted distinguished wines that honor individual sites and traditional winemaking techniques. Established in 1992 by the Gerrie family and now steered by the second generation, they steward five estate vineyards on a windswept, east-facing volcanic slope in the Eola-Amity Hills AVA. Guided by foundational pillars: Land, Stewardship, and Craftsmanship, they craft elegant, structured and dynamic Pinot Noir and Chardonnay in the Willamette Valley of Oregon.



Founders: Paul & Eileen Gerrie
Owner & Winegrower: Tom Gerrie
Winemaker & Vineyard Manager: Daniel Estrin
Winemaker Emeritus: Steve Doerner
Est: 1992

EOLA-AMITY HILLS:
Marjorie Vineyard
Jessie Vineyard
Louise Vineyard
Eileen Vineyard
Paul Gerrie Vineyard



KEY SELLING POINTS

- **Land:** 240-acre estate, with five world-class vineyards (90 acres) that are unique in their varied aspects, richly diverse soils of volcanic origin, clonal diversity, and micro-climate with strong influence from the Van Duzer Corridor winds.
- **Stewardship:** Cristom is driven by a 100-year commitment to the land, upheld through biodynamic, organic, and holistic farming practices.
- **Craftsmanship:** The dedicated winegrowing team blends site-specific wisdom with revered winemaking traditions — low yields, whole-cluster and native yeast fermentations — crafting elegant, structured, and dynamic wines.
- **Pioneers:** Whole Cluster fermentation pioneer practitioners in the U.S.; continually refining craftsmanship to sharpen mastery.

TOP SKUS

Mt. Jefferson Cuvée Pinot Noir

The first Pinot Noir of the vintage to be crafted, after multiple tastings of every individual barrel. It is Cristom's flagship Pinot Noir, defines the best of the Eola-Amity Hills, and offers tremendous complexity of flavor, approachability in its youth, and unparalleled value. 73% Estate and 52% Whole Cluster in the 2022 vintage. Indigenous yeast.

Eola-Amity Hills Chardonnay

A blend of benchmark vineyard sites in the Eola-Amity Hills, including the Cristom estate, the combination of volcanic soils, elevations, aspects, clones, and the cool marine influence, yield a concentrated and layered Chardonnay with tension and generosity.

Eileen Vineyard Pinot Noir

Perched at the crest of the Eola Hills and the highest elevation on the Cristom estate, rising to over 735 feet, Eileen is defined by the cold Pacific Ocean winds that blast the site via the Van Duzer Corridor and dramatic volcanic soil variation. The fruit is structured, vibrant, and persistent. 46% Whole Cluster, Aged 18 months in 34% new French oak barrels in 2021 v.

Jessie Vineyard Pinot Noir

Perhaps the most challenging vineyard to farm on the Cristom estate, these 11.5 acres of steep, densely planted Pinot Noir situated on the mid-slope of our east-facing hillside, produce some of the most seductive and complex wines we craft. 52% Whole Cluster, Aged 18 months in 38% new French oak barrels in 2021 v.

AWARDS & ACCOLADES

Wine & Spirits Top 100 Winery Awarded 11 out of the past 12 years

Wine & Spirits #1 Oregon Pinot Noir in America's Top Restaurants 2019-2016

95pts International Wine Review Mt. Jefferson Cuvée Pinot Noir 2022

96pts, Top 100 Wines of 2023 Jeb Dunnuck Eileen Vineyard Pinot Noir 2021

93pts Decanter Eola-Amity Hills Chardonnay 2021

93pts, Top 100 Cellar Selections of 2023 Wine Enthusiast Louise Vineyard Chardonnay 2021





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OREGON

ELK COVE VINEYARDS

HISTORIC PROPERTY
CLASSIC
OREGON STYLE
VOLUME
POTENTIAL

THE NICHE

It's 1974. Pat and Joe Campbell wind up a gravel road to an overgrown homestead in the foothills of the Coast Range Mountains. They didn't know it at the time, but they were wine pioneers. Forty years later, there are over 700 wineries in Oregon.

The Campbell's goal has always been hand-crafted, Estate-grown cool climate wines that rival the best in the world. As a second-generation winemaker and a 5th generation Oregon farmer, Adam Campbell is proud to continue that tradition. He now oversees six vineyard sites with 380 acres planted. That's over 10 times the total acreage of all Oregon vineyards when Pat and Joe planted that very first vine in 1974.



Proprietors: Pat and Joe Campbell
Winemakers: Adam Campbell
Est: 1974

WILLAMETTE VALLEY
Winery Estate
Windhill Vineyard
Five Mountain Vineyard
Mount Richmond Vineyard
Clay Court Vineyard
Goodrich Vineyard



ELK COVE

VINEYARDS

KEY SELLING POINTS

- Family owned by the Campbell Family since 1974
- Adam Campbell, second generation, head winemaker
- The original Winery Estate vineyard is one of the highest in OR reaching an elevation of 750 feet
- Hand-crafted, estate grown, cool climate wines
- Based in the Yamhill-Carlton AVA
- Sustainable practices from vineyard to winery; certified Salmon Safe

TOP SKUS

Elk Cove Pinot Gris

With ripe pear, honey and citrus on the nose, this wine opens lush and juicy with white peach, lemon curd and honeydew melon leading to an elegant finish of lemongrass and slate.

Elk Cove Willamette Valley Pinot Noir

Raspberry and dark cherry lead into woody aromas of mushroom, violet and thyme. Full and very fruit-forward, the wine finishes long with cardamom and warm baking spices.

Pike Road Pinot Gris

A fruit-forward and vibrant example of Willamette Valley Pinot Gris.

Pike Road Pinot Noir

A dark-fruited and elegant Pinot Noir sourced from some of the top family-owned vineyards in the Willamette Valley.

AWARDS & ACCOLADES

92pts Wine Enthusiast Elk Cove Pinot Blanc 2022

91pts Wine & Spirits Elk Cove Pinot Gris 2022

92pts Wine Advocate Elk Cove Willamette Valley Pinot Noir 2021

94pts Wine Advocate Elk Cove Mt. Richmond Pinot Noir 2021

FAMILY OF BRANDS

ELK COVE
VINEYARDS

PIKE ROAD



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Scan to view The Upper Left Portfolio Pricebook

