



THE UPPER LEFT

POSITIONING OURSELVES AS THE GO-TO DISTRIBUTOR
FOR **PACIFIC NORTHWEST WINES**

GEORGIA





GEORGIA

WASHINGTON

Abeja
Barnard Griffin
Doubleback
L'Ecole
Mark Ryan
Matthews
Novelty Hill - Januik

OREGON

Adelsheim
Cooper Mountain Vineyards
Cristom Vineyards
Domaine Drouhin
Elk Cove
Lemelson Vineyards
RoseRock



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The Upper Left Portfolio Pricebook

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ABEJA



THE NICHE

Abeja (Spanish for Bee) founders Ken and Ginger Harrison came to Walla Walla Valley in the late 1990s in search of land suitable for planting world class Cabernet Sauvignon. They discovered an extraordinary historic farmstead that captured their hearts and sparked their imagination. They preserved the property's rich heritage while creating a one-of-a-kind Walla Walla wine country destination by renovating its historic outbuildings while also planting top quality vineyards. Today, winemakers Dan Wampfler & Amy Alvarez-Wampfler create handcrafted wines that are the result of meticulous viticultural practices; customized small lot fermentation and aging; and selective blending. Abeja's wines are old world in style with that stamp of pure, lush Washington fruit.



Founders: Ken and Ginger Harrison
Winemakers: Daniel Wampfler and Amy Alvarez-Wampfler
Est: 2000

WALLA WALLA ESTATE VINEYARDS
Heather Hill Vineyard
Mill Creek Vineyard
Skysill Vineyard





KEY SELLING POINTS

- Best in Class Washington Winery
- Renowned Walla Walla vineyard sites
- Top ratings vintage after vintage
- Estate-driven wines
- Fantastic hospitality at Abeja Inn

TOP SKUS

Cabernet Sauvignon Columbia Valley

Dense aromas of black stone fruits, fragrant allspice and berry are captivating and generous on the nose. A surge of ripe plum defines the mouth-filling entry yet shows restraint in a well-crafted palate which displays grip and structure. Finally, layers of bright cherry, sage, and clove come into focus and leading into a lasting, memorable finish.

Chardonnay Washington State

Brilliant in color with a pale-yellow hue, the Washington Chardonnay offers a generous nose of apple blossoms, nutmeg and lemon curd. Melon and white peach coat the palate, followed by notes of quince and golden apple that linger on a vibrant, mouthwatering finish.

Merlot Columbia Valley

A fresh nose brimming with crushed berries and black cardamom instantly lures and continues throughout. The body is round and well-structured with fine tannins revealing accents of cocoa, Oolong tea and strawberry preserves leading into a decadent finish.

AWARDS & ACCOLADES

Great Northwest Wine 2023 Winery of the Year

94pts Decanter Cabernet Sauvignon 2020

92pts Vinous Chardonnay 2021

94pts Vinous Merlot 2020





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BARNARD
GRIFFIN



THE NICHE

Founders Deborah Barnard and Rob Griffin have built Barnard Griffin into one of the oldest and largest family-owned and operated wineries in Washington state. Today joined by daughter Megan in the cellar, their 40+ years of experience in their estate vineyards and with their grower relationships allows them to craft consistent, exceptional wines with distinctive personalities, each representing the essence of the Columbia Valley. With countless awards and accolades and a pioneering reputation, Barnard Griffin offers an excellent complement to the Upper Left portfolio with their fresh styles and accessible pricing.

Founders: Deborah Barnard & Rob Griffin
Winemakers: Rob Griffin & Megan Hughes
Est: 1983

COLUMBIA VALLEY
Sagmore Vineyard
Gunkel Vineyard
Lonesome Spring Ranch (Red Mountain)
Balcom & Moe





KEY SELLING POINTS

- **Family Legacy:** Rob Griffin is the longest tenured winemaker in Washington. With daughter Megan joining him as Winemaker & Enologist, they have experience with over 40 vintages.
- **Consistency:** Barnard Griffin's decades long relationship with family farmers gives them premier access to the very best grapes from an array of vineyards to blend consistent Signature expressions of varietally correct wines
- **Accessible & exceptional:** Rob & Deborah's lifelong dream is to make world-class wines on their own terms: a desire to put the absolute best wines in everyone's glass regardless of budget.
- **Fun Fact:** Rob is a trained French horn player and as fruit comes into the winery at harvest time, they blow a horn as a way to communicate with each other.

TOP SKUS

Rosé of Sangiovese

An intentional rosé from pruning to picking with racy acid and explosive strawberry and cherry fruit. Bright pink color resulting from a blend of direct press mechanically harvested fruit & cold soaked hand-harvested fruit.

Cabernet Sauvignon

Blended from vineyards in White Bluffs, Yakima and Columbia Valley, gentle tannin extraction and 12+ barrel months aging in European oak upright tanks results in a fruit-led, round, and supple style.

Merlot

Blended from vineyards in Yakima and Columbia Valleys this fragrant red with notes of plum and dark berries ages 16 months in barrel resulting in supple tannins, and subtle notes of toasted oak. 80% Merlot with small amounts of Syrah, Cabernet Sauvignon, and Petit Verdot to add complexity.

Chardonnay

Ferments predominantly in neutral oak with the balance cool fermented in stainless steel resulting in beautiful balance and bright fruit intensity. Quintessential white for seafood pairing with bright citrus notes layered with apple and pear fruit with subtle hints of butterscotch.

AWARDS & ACCOLADES

Double Gold – SF Chronicle Wine Competition Rosé of Sangiovese '22

90pts & "Best Buy" Wine Enthusiast Rosé of Sangiovese '21

90pts & "Best Buy" Wine Enthusiast Cabernet Sauvignon '20

88pts & "Best Buy" Wine Enthusiast Merlot '21



BARNARD GRIFFIN





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Upon his retirement from the NFL in 2007, Drew Bledsoe “doubled back” to his hometown of Walla Walla, Washington to realize a long-held dream. Drew and his wife, Maura, purchased a piece of property on the southern edge of the Walla Walla Valley AVA and subsequently launched Doubleback as an estate focused winery with the goal of crafting America’s best Cabernet Sauvignon in an elegant, true to varietal way. Drew had long been planning for this moment during his years playing football and success came immediately as the very first vintage earned a spot in Wine Spectator’s Top 100 List.

Founders: Drew and Maura Bledsoe
Winemakers: Josh McDaniels
Est: 2008

WALLA WALLA VALLEY
LeFore Vineyard
McQueen Vineyard
Bob Healy Vineyard
Flying B Vineyard
Schafer
WILLAMETTE VALLEY
Coulee Vineyard



KEY SELLING POINTS

- The first vintage was named a Wine Spectator Top 100 Wine of the World with consistent high scores in subsequent vintages
- Winemaker Josh McDaniels trained at Figgins Family Wine Estates with his long-time mentor, Chris Figgins, for almost a decade and interned in Argentina at Paul Hobbs' Vina Cobos Winery
- Bledsoe Family Winery was created to highlight the essence of the Walla Walla Valley – it received 97 pts from Decanter in the 2020 vintage.
- Fruit from 5 estate vineyards contributes to Doubleback, each bringing a unique soil, elevation, aspect and micro-climate to the final blend adding to the complexity
- Bledsoe-McDaniels Pinot Noir is based on fruit from Coulee Vineyard, famed for the regenerative farming practices of former owner Mimi Castell. The winegrowing team is incorporating regenerative practices throughout their estate.

TOP SKUS

Doubleback Cabernet Sauvignon, Walla Walla Valley

Saturated dark ruby. Ultra-sexy, juicy, ripe raspberry, with notes of vanilla and toasty oak. Rich, velvety and an absolutely intense mid-palate weight that is so pleasing. Cocoa, baking spices, and a lengthy, mouthwatering finish with soft and rich tannin.

Bledsoe Family Winery Cabernet Sauvignon, Walla Walla Valley

With dark ruby in the glass, it opens up aromatically in the same fashion. Dark fruits like blackberry and Bing Cherry, followed up by graphite, wood shavings, and baking spice. Ultra-balanced with long, fine-grained tannins and great acidity.

Bledsoe McDaniels Pinot Noir, Willamette Valley

Hails from two top growing regions, Ribbon Ridge and Eola-Amity Hills. Screams of fresh blueberries, black tea, and hints of forest floor and fennel seed. Soft, chewy, sweet tannins and great acid all build to a large and long finish.

AWARDS & ACCOLADES

97pts Decanter Bledsoe Family Winery Cabernet Sauvignon 2020

96pts Wine Advocate Doubleback Cabernet Sauvignon 2020

97pts Jeb Dunnuck Doubleback Cabernet Sauvignon 2020

94pts Jeb Dunnuck Bledsoe-McDaniels Pinot Noir 2021

FAMILY OF BRANDS



BLED SOE | McDANIELS





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L'Ecole

No 41

WALLA WALLA VALLEY



Founded in 1983 in the Walla Walla Valley, L'Ecole No 41 is one of Washington State's first artisan, family-owned wineries. Housed in the historic Frenchtown School depicted on our label, L'Ecole (French for school) has earned international acclaim for producing consistently expressive and distinctive wines. The focus is to produce ultra-premium, distinctive wines that reflect the unmistakable typicity of Washington State and the unique terroir of their Walla Walla Valley vineyards. L'Ecole is one of the most honored wineries in Washington State and has garnered national and international accolades over the years for producing superior quality wines.

Proprietors: Marty & Megan Club
Winemaker: Marcus Rafanelli
Est: 1983

WALLA WALLA VALLEY
COLUMBIA VALLEY
Estate Ferguson Vineyard
Estate Seven Hills Vineyard
Pepper Bridge Vineyard



L'Ecole

No 41

WALLA WALLA VALLEY

KEY SELLING POINTS

- Martin Clubb owner/winemaker
- Iconic and original Walla Walla producer
- Old vine, proven vineyard sites with distinctive terroir
- Upper tier wines are all estate farmed, Walla Walla Valley
- Excellent ratings and reputation

TOP SKUS

Chardonnay Columbia Valley

This classic Chardonnay offers an inviting mix of baked apple, Asian pear, and stone. With lemon oil and brioche on the mid-palate, this wine lively builds to a long mineral finish.

Merlot Columbia Valley

Layered with complex aromas of black cherry, rose petal, and plum, this full bodied, balanced Merlot shows layers of baking spices and cocoa with a seamless finish carried by fine-grained tannins.

Cabernet Sauvignon Columbia Valley

With its classic varietal Cabernet profile, this focused wine shows layers of dark fruit, espresso, violet, and herbal notes. Layers of blackberry and cassis mingle with dusty tannins through a persistent finish.

AWARDS & ACCOLADES

Wine & Spirit Recognized as a Top 100 Winery of the Year sixteen times

Decanter International Trophy 2011 Estate Ferguson, Best Bordeaux Blend in the World in 2014

93pts James Suckling Old Vine Chenin Blanc 2022

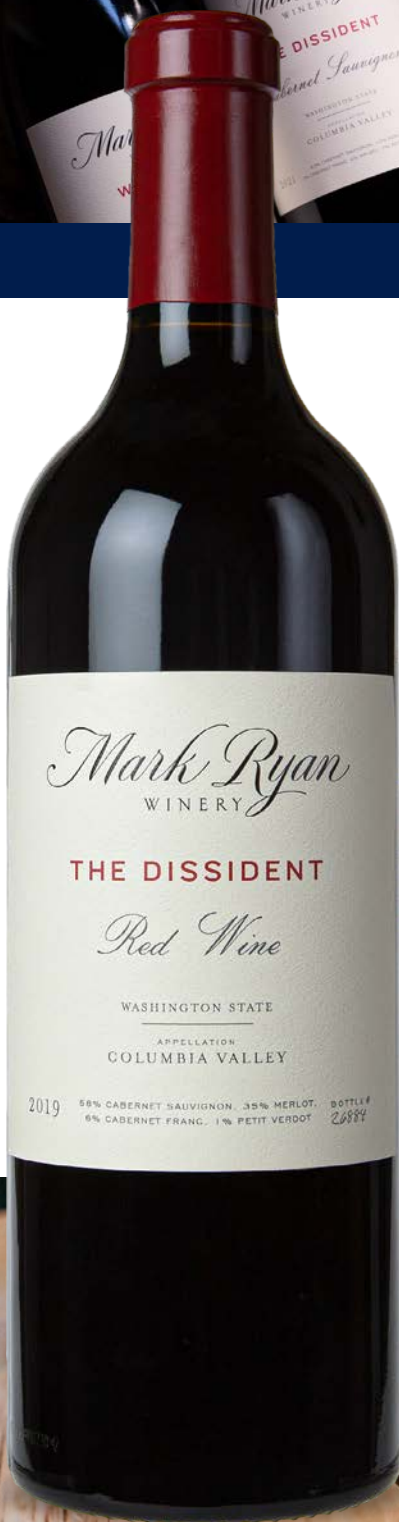
96pts James Suckling Ferguson 2020





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Mark Ryan
WINERY



Mark Ryan Winery produces limited quantities of highly sought-after wines, selected intentionally for their merit and potential. Founder and Owner Mark McNeilly has been a champion of Washington wines since making his first vintage in a friend's garage in 1999 and has since helped establish Washington as a world-class wine region.

They focus on Red Mountain fruit through their relationship with the renowned Quintessence Vineyard, selecting blocks consistent with their style. Mark additionally seeks out fruit from some of the most coveted vineyards in Horse Heaven Hill, Yakima Valley and Columbia Valley resulting in outstanding and highly acclaimed wines in a bold, big-shouldered style.

Founders: Mark Ryan McNeilly
Winemakers: Mark Ryan McNeilly
Est: 1999

WALLA WALLA VALLEY
Red Mountain
Yakima Valley
Horse Heaven Hills



Mark Ryan

WINERY

KEY SELLING POINTS

- **Top Vineyards:** Mark Ryan works with growers at top vineyard sites throughout the state including Quintessence (Red Mountain), Klipsun (Red Mountain), Red Willow (Yakima), Phinny Hill (Horse Heaven Hills), Ciel du Cheval (Red Mountain), and others.
- **Broad-shouldered, full throttle style:** The portfolio embraces big, bold styles of wines that are unapologetic in their fruit-led lush style while also coaxing finesse and elegance through the winemaking.
- **Personality:** With labels celebrating cult motorcycles, films, and bands, as well as Mark Ryan's personal story, these wines resonate with consumers seeking authenticity and an unpretentious experience.

TOP SKUS

Mr. Pink Rosé

Blend of Sangiovese and Syrah, a dry, fruit-forward rosé with bright strawberry and peach aromatics, a lush ripeness, and lingering floral finish. Part of the Underground Wine Project portfolio, this cult favorite is playful and lively.

Board Track Racer "The Vincent" Chardonnay

Almost entirely fermented in stainless steel with a touch of barrel fermentation to add complexity, depth and richness. Enticing aromas of granny smith apple and ripe pear aromas with a well-balanced palate of stone fruit flavors, vibrant acidity and lingering, luscious mouthfeel.

Board Track Racer Cabernet Sauvignon

Merlot and Petit Verdot are added to the blend to add complexity and balance. Black currant and dark plum with vanilla and tobacco notes. Full bodied and powerful with well-rounded tannins and plump fruit.

Mark Ryan "The Dissident"

83% Cabernet Sauvignon, 10% Merlot, 3% Cabernet Franc, 2% Petit Verdot. Limited production (6,096 cases) and highly rated from some of Washington State's finest vineyards (Quintessence, Red Willow, Phinny Hill). Ages 18 months in 37% new French oak. Rich dark fruit, violets, and graphite aromas with plush fine tannins and a lengthy finish.

AWARDS & ACCOLADES

92pts Wine Spectator Mark Ryan The Dissident 2020

92pts Vinous Mark Ryan Dead Horse 2020

94pts Jeb Dunnuck Mark Ryan Long Haul 2019

FAMILY OF BRANDS

Mark Ryan
WINERY



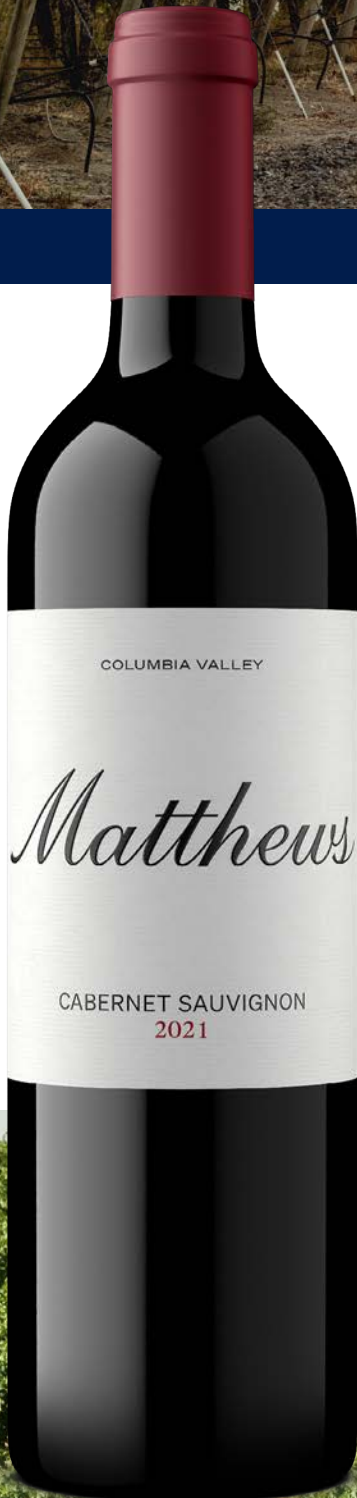
Board Track
Racer





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WASHINGTON



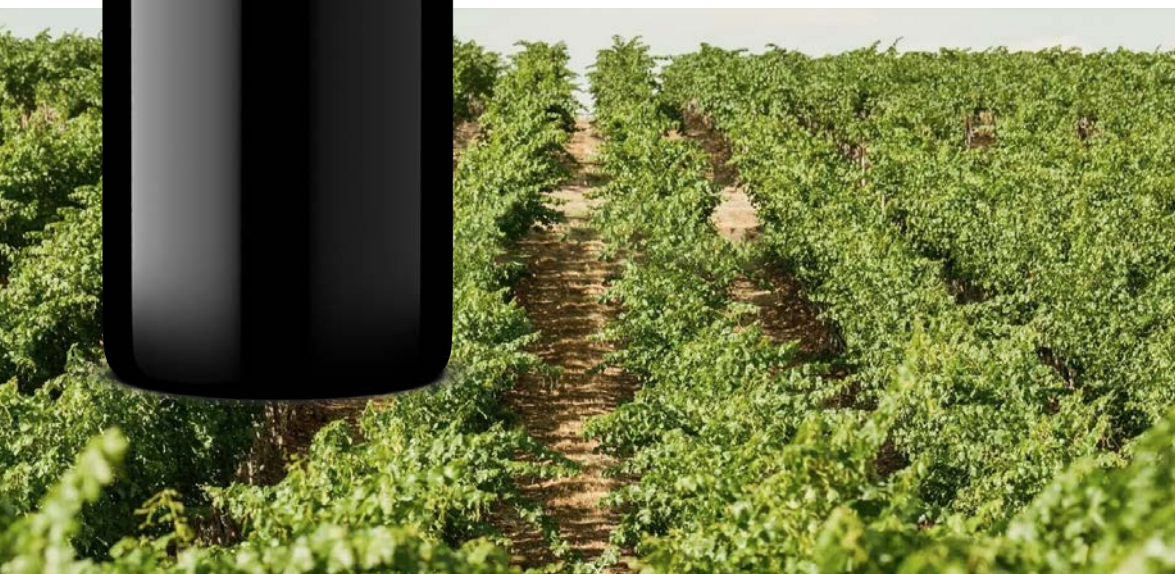
Matthews WINERY + FARM



HIGH QUALITY WINES.
LAUDED
WINEMAKING TEAM.
ABILITY TO SCALE.

THE NICHE

Matthews is a family owned and operated winery focused on expressing the purity of the Columbia Valley. For the past decade, the Matthews team has been on an incredible journey. They put every aspect of the operation under review, from the vineyards to farming to winemaking culminating in their stunning 2021 vintage release wines, the result of this uncompromising focus. With a talented and awarded winemaking team and fruit from some of Washington's most iconic vineyards, Matthews continues to hone their growing and blending processes to deliver wines of depth, complexity and verve.



Proprietors: Otis Family
Winemakers: Alex Stewart, Hal Iverson,
Jesse Schmidt
Est: 1992
**Grapes are sourced from over 20
of the finest vineyards in Washington,
including key AVA's:**

WALLA WALLA VALLEY
RED MOUNTAIN
HORSE HEAVEN HILLS



KEY SELLING POINTS

- Top selling Washington wine producer
- 20 year-old family winery based in Woodinville
- Winemaking team with the most 100-pt rated wines in the state
- Eight acre organic farm and tasting room
- Focused on Bordeaux inspired wines
- Sauvignon Blanc and Claret top skus

TOP SKUS

Sauvignon Blanc

Aged mostly in stainless steel with a small portion of neutral oak. The wine had some lees stirring while in tank. Honeysuckle and green papaya notes combine with shades of mango and cantaloupe. The palate is rich and viscous with a sensational sense of mouthfeel and smooth texture. This is heady and delicious Sauvignon Blanc.

Cuvee Red Blend

Majority Merlot with the balance Cabernet Franc and Cabernet Sauvignon, fruit from several small vineyards, namely Conner Lee vineyard, as well as key sites in the White Bluffs and Royal Slope AVAs. This wine truly represents the broad flavor and aromatic expressions of a merlot-dominant blend from the diverse terroirs of Washington State.

Claret

Every bit outstanding the 2021 Claret combines Cabernet Sauvignon, Cabernet Franc and Merlot with smaller parts Malbec and Petit Verdot. Chocolate and espresso grounds mark the nose alongside shades of huckleberry and dried herbs. The palate is soft and well-balanced with a smooth texture. Showing salty and earthy undertones, this is a fantastic showing that displays each varietal working in seamless motion.

Cabernet Sauvignon

This wine represents the broad flavor & aromatic expressions of Cabernet Sauvignon from the diverse terroirs of Washington State. Precise and expressive, with handsome flavors of blackberry, bay leaf and espresso that build richness and structure toward refined tannins.

AWARDS & ACCOLADES

93pts Wine Spectator Cabernet Sauvignon 2021

93pts Wine Spectator Cuvee 2021

93pts Wine Spectator Claret 2021

95pts Owen Bargreen "Reserve" Sauvignon Blanc 2021

FAMILY OF BRANDS

Matthews **BLACKBOARD** J A I N E





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WASHINGTON

NOVELTY HILL JANUIK

TWO ACCLAIMED WINERIES, ONE CELEBRATED VINTNER

Novelty Hill and Januik are two independent wineries that share a destination tasting room and state-of-the-art winery under the direction of Mike Januik, one of Washington State's most acclaimed winemakers. The Novelty Hill and Januik partnership began in 2000, shortly after Mike began consulting on the planting of the Alberg family's Stillwater Creek Vineyard on the Royal Slope of the Frenchman Hills in Washington State's Columbia Valley. Though an uncharted growing region at the time, Mike liked what the site offered and was intrigued by the Albergs' interest in planting a diverse selection of clones. He encouraged the family to consider making wine from the site; they agreed, provided Mike serve as winemaker. Novelty Hill was born.



Novelty Hill
Founder: Thomas A. Alberg, Sr
Winemakers: Mike & Andrew Januik
Est: 2000
 Columbia Valley
 Novelty Hill's Stillwater Creek Estate Vineyard

Januik
Founder: Mike Januik
Winemakers: Mike & Andrew Januik
Est: 1999

COLUMBIA VALLEY
 Grapes sourced from a short list of vineyards Mike considers to be among the best in the state

KEY SELLING POINTS

- Fruit sourcing from first class Columbia Valley vineyards and Royal Slope AVA estate vineyard, Stillwater Creek
- 2 generations of Januik's in winemaking: Legendary Winemaker, Mike Januik and son, Andrew Januik, recognized as an "Emerging Leader" by the Auction of Washington Wine in 2022
- Mike Januik has been named one of 10 "Masters of Merlot"
- Top selling Washington luxury producer
- 25 current release wines with 90+ ratings

TOP SKUS – Novelty Hill

Chardonnay Stillwater Creek Vineyard

A balanced, elegant wine. Crisp apple, juicy pear, a streak of citrus and a hint of baking spice blend seamlessly across a rich, round mid-palate. The finish is long and lush, leaving a smooth, graceful impression.

Merlot Columbia Valley

Polished and focused, with cocoa, red currant and black cherry aromas and flavors stretching across a supple mid-palate. The wine's refined tannins linger on a long, expressive finish.

Cabernet Sauvignon Columbia Valley

Rich and concentrated, this full-bodied, aromatic Cabernet Sauvignon offers expressive layers of ripe plum, black currant and wild blackberries. A textured, mouth-filling wine true to its varietal character with a balanced, refined finish.

Syrah Columbia Valley

A deep, ruby red wine. Layers of exotic spice, dark stone fruit and wild blackberry aromas and flavors gain focus across a firmly textured midpalate. Rich and mouth-filling, with refined tannins that linger on a dense, expressive finish.

TOP SKUS – Januik

Chardonnay

Rich and elegant, has hints of Meyer lemon, Asian pear, and green apple as well as a slight mineral quality. It has a rich creamy texture on the palate and a bright lengthy finish.

Merlot

This supple, medium-bodied Merlot shows layers of black cherry, boysenberry and plum notes in the nose that translate into fleshy black fruit and chocolate flavors in the mouth. Brimming with a tremendous amount of texture and length.

Cabernet Sauvignon

This supple, rich Cabernet Sauvignon is packed with currant and black cherry flavors as well as plum, chocolate and vanilla notes in the nose. Its texture is quite refined and shows great structure throughout the mouth, imparting a long, luxurious finish that was developed in part from the use of new French Oak barrels.

Andrew Januik Stone Cairn Red Mountain Red

This deep purple wine is overflowing with cassis, black raspberry and chocolate notes. It is multi-layered and textured with flavors that range from spice to mocha and dark fruit. The finish is long and brimming with the bright acidity and supple tannins that are indicative of Red Mountain.

AWARDS & ACCOLADES

93+pts Jeb Dunnuck Andrew Januik Stone Cairn Cabernet Sauvignon Red Mountain 2020

91pts Vinous Novelty Hill Stillwater Creek Chardonnay 2021

92pts Decanter Novelty Hill Cabernet Sauvignon 2020

Masters of Merlot by Wine Enthusiast Mike Januik named one of the Masters of Merlot by Wine Enthusiast. March 1999

"30 Wineries to Discover" Wine Spectator 2017

FAMILY OF BRANDS





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OREGON



ADELSHEIM

CELEBRATING 50 YEARS 1971 - 2021

ICONIC WINEMAKER/
VISIONARY
50 YEARS
CLASSIC STYLE

THE NICHE

Luck, fate, and a single-minded determination to make world-class wine in Oregon led David and Ginny Adelsheim to purchase their first 19 acres outside Newberg, OR in 1971. Drawn to the uniqueness of the land and its proximity to Portland, it was here they decided to plant their first rows of Pinot Noir along Quarter Mile Lane and establish the Chehalem Mountains' first-ever winery in 1978—Adelsheim. With an optimistic spirit and a lofty dream: to create world-class Pinot Noir and Chardonnay Adelsheim has played an instrumental role in nearly every aspect of the Oregon wine story. As leaders, we believe it is our duty to be steadfast stewards of this abundant land and to rally our community in support of equity and education.

Founders: David and Ginny Adelsheim
Winemaker: Gina Hennen, Winemaker
Founded: 1971

CHEHALEM MOUNTAINS
Quarter Mile Lane, Chehalem Mountains
Bryan Creek, Chehalem Mountains
Calkins Lane, Chehalem Mountains
Boulder Bluff, Chehalem Mountains
Ribbon Springs, Ribbon Ridge
Laurel Leaf, Laurelwood District



ADELSHEIM

CELEBRATING 50 YEARS 1971 - 2021

KEY SELLING POINTS

- First-ever winery in the Chehalem Mountains
- LIVE Certified Sustainable
- Seven-time Wine & Spirits "Top 100 Winery"
- Female Winegrowing Team, Winemaker- Gina Hennen & Vineyard Manager – Kelli Gregory

TOP SKUS

Adelsheim Willamette Valley Chardonnay

"This wine has such a wonderful, lifted floral component—it just wafts out of the glass. I also love the freshness and vibrancy of the fruit. It makes me want to go pick ripe pears right off the tree. The palate really brings this wine home for me; it's refreshing and luscious, yet complex and thoughtful."

Adelsheim Willamette Valley Pinot Noir

"Lush red cherries and delicate baking spices on the nose, along with sneaky hints of lavender and honeysuckle. This is positively vibrant on the palate, bursting with freshness. The texture is supple with smooth tannins leading into the finish."

Adelsheim Staking Claim Chardonnay

"Aromas of fresh apples and white talc, with a quiet underpinning of white flowers. On the palate there's a coiled sensibility to this wine, like it's lying in wait to spring out at you. This is buffered by a cool, creamy lusciousness that carries into a long finish."

Adelsheim Breaking Ground Pinot Noir

"Deliciously layered aromas of black cherry and black raspberry lift out of the glass, followed by exotic spice notes and a dark, rich loamy quality. This wine is like satin in the mouth—so supple. It toes the line between ethereal and ponderous in the most delightful way."

Adelsheim Artist Series Rosé

"My first impression is of strawberries and cream, framed with floral notes, citrus zest, and an intriguing minerality. The palate is supple and juicy and provides a balanced framework. I want to drink this every day of the year—with the excitement of a new spring, in the middle of the summer heat, and for a cozy Thanksgiving dinner."

AWARDS & ACCOLADES

91pts Wine Enthusiast Willamette Valley Chardonnay 2020

91pts Wine Spectator Staking Claim Chardonnay 2019

92pts Wine Enthusiast Willamette Valley Pinot Noir 2021

96pts Wine Enthusiast Ribbon Ridge Chardonnay 2019

93pts Jeb Dunnuck Breaking Ground Pinot Noir 2021





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COOPER MOUNTAIN VINEYARDS

OUR LAND IS OUR LIFE
AND OUR LIFE IS
OUR WINE.

THE NICHE

Cooper Mountain Vineyards took root in the Willamette Valley 45 years ago under the leadership of Dr. Bob Gross, a homeopathic doctor, and his wife Corinne. His goal was to make wines that best express the Northern Willamette valley – sunshine, cool nights, and fresh fruit that results in wines that are lively, but also show soul. When Cooper Mountain Vineyards got its start, there were just a handful of wine-makers in the Willamette Valley, and Cooper Mountain was a pioneer in biodynamic wine growing. Now in its second generation, Barbara Gross has led their focus on the future with growth to 200 acres of vineyards, including the addition of the iconic Chehalem Mountain vineyard to their estate, while continuing her father's strong bond to the land.

Founders/Owners: Bob & Corinne Gross
& Barbara Gross

Winemaker: Gilles de Domingo
Est: 1978

Certified Organic & Biodynamic: 1999

VINEYARDS:

Chehalem Mountain Vineyard (est. 1968,
3rd oldest vineyard in Willamette Valley)
Old Vines Vineyard (est. 1978)
Meadowlark (est. 1982)
Corinne (est. 1989)
Farmington (est. 1995)
Johnson School (est. 1999)
Arborbrook (est. 2001)



COOPER MOUNTAIN VINEYARDS

KEY SELLING POINTS

- **Pioneers:** Founded in 1978, Cooper Mountain was one of the first wave of wineries in the Willamette Valley and an early leader in biodynamic and organic winegrowing.
- **Family first and woman led:** Shifting to the second generation, co-owner Barbara Gross, leads the winery with a strong focus on adding top quality hillside vineyards to their estate and pushing quality even higher with a focus on Cooper Mountain Pinot Noir.
- **Holistic farming & non-interventionist winemaking:** 200 acres and seven estate vineyards are certified biodynamic and organic, fully dry-farmed and with minimal additions and adjustments in the winery. Sustainable approaches carry through the entire business which has been carbon neutral since 2010.

TOP SKUS

Cooper Mountain Pinot Noir

Classic Willamette Valley Pinot Noir with the combination of tangy fruit and subtle earthiness. A blend of four old vine estate vineyards with complexity from the combination of soil types. Native yeast fermentation with no adjustments or additions.

Cooper Mountain Pinot Gris

Signature Pinot Gris, fermented in stainless steel with a focus on lush tropical fruit and bright acidity. A blend of three old vine estate vineyards contributing concentration and consistently balanced fruit. Native yeast fermentation with no adjustments or additions. 6 g/L RS.

Cooper Hill Pinot Noir

Fresh & inviting style of Pinot Noir with opportunity for by the glass and display programs. Overdelivers with estate vineyards, biodynamic farming and non-interventionist winemaking.

AWARDS & ACCOLADES

90pts James Suckling Cooper Mountain Pinot Noir 2021

91 pts Wine Enthusiast Cooper Mountain Pinot Gris 2022

Best Wines for Thanksgiving 2022 - NY Times Cooper Hill Pinot Noir

FAMILY OF BRANDS

COOPER MOUNTAIN
VINEYARDS

COOPER
HILL


WINEBOW
FINE WINE • SPIRITS





CRISTOM

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OREGON



CRISTOM
VINEYARDS

BENCHMARK PINOT
NOIR & CHARDONNAY.
EOLA-AMITY HILLS
DEFINING WINERY.

THE NICHE

For over 30 years, Cristom Vineyards has crafted distinguished wines that honor individual sites and traditional winemaking techniques. Established in 1992 by the Gerrie family and now steered by the second generation, they steward five estate vineyards on a windswept, east-facing volcanic slope in the Eola-Amity Hills AVA. Guided by foundational pillars: Land, Stewardship, and Craftsmanship, they craft elegant, structured and dynamic Pinot Noir and Chardonnay in the Willamette Valley of Oregon.



Founders: Paul & Eileen Gerrie
Owner & Winegrower: Tom Gerrie
Winemaker & Vineyard Manager: Daniel Estrin
Winemaker Emeritus: Steve Doerner
Est: 1992

EOLA-AMITY HILLS:
Marjorie Vineyard
Jessie Vineyard
Louise Vineyard
Eileen Vineyard
Paul Gerrie Vineyard



KEY SELLING POINTS

- **Land:** 240-acre estate, with five world-class vineyards (90 acres) that are unique in their varied aspects, richly diverse soils of volcanic origin, clonal diversity, and micro-climate with strong influence from the Van Duzer Corridor winds.
- **Stewardship:** Cristom is driven by a 100-year commitment to the land, upheld through biodynamic, organic, and holistic farming practices.
- **Craftsmanship:** The dedicated winegrowing team blends site-specific wisdom with revered winemaking traditions — low yields, whole-cluster and native yeast fermentations — crafting elegant, structured, and dynamic wines.
- **Pioneers:** Whole Cluster fermentation pioneer practitioners in the U.S.; continually refining craftsmanship to sharpen mastery.

TOP SKUS

Mt. Jefferson Cuvée Pinot Noir

The first Pinot Noir of the vintage to be crafted, after multiple tastings of every individual barrel. It is Cristom's flagship Pinot Noir, defines the best of the Eola-Amity Hills, and offers tremendous complexity of flavor, approachability in its youth, and unparalleled value. 73% Estate and 52% Whole Cluster in the 2022 vintage. Indigenous yeast.

Eola-Amity Hills Chardonnay

A blend of benchmark vineyard sites in the Eola-Amity Hills, including the Cristom estate, the combination of volcanic soils, elevations, aspects, clones, and the cool marine influence, yield a concentrated and layered Chardonnay with tension and generosity.

Eileen Vineyard Pinot Noir

Perched at the crest of the Eola Hills and the highest elevation on the Cristom estate, rising to over 735 feet, Eileen is defined by the cold Pacific Ocean winds that blast the site via the Van Duzer Corridor and dramatic volcanic soil variation. The fruit is structured, vibrant, and persistent. 46% Whole Cluster, Aged 18 months in 34% new French oak barrels in 2021 v.

Jessie Vineyard Pinot Noir

Perhaps the most challenging vineyard to farm on the Cristom estate, these 11.5 acres of steep, densely planted Pinot Noir situated on the mid-slope of our east-facing hillside, produce some of the most seductive and complex wines we craft. 52% Whole Cluster, Aged 18 months in 38% new French oak barrels in 2021 v.

AWARDS & ACCOLADES

Wine & Spirits Top 100 Winery Awarded 11 out of the past 12 years

Wine & Spirits #1 Oregon Pinot Noir in America's Top Restaurants 2019-2016

95pts International Wine Review Mt. Jefferson Cuvée Pinot Noir 2022

96pts, Top 100 Wines of 2023 Jeb Dunnuck Eileen Vineyard Pinot Noir 2021

93pts Decanter Eola-Amity Hills Chardonnay 2021

93pts, Top 100 Cellar Selections of 2023 Wine Enthusiast Louise Vineyard Chardonnay 2021





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OREGON



Domaine Drouhin

OREGON

FRENCH SOUL~
OREGON SOIL

THE NICHE

Poised atop the Dundee Hills, with gentle slopes that capture the breezes and sunshine, their 235-acre estate overlooks the Willamette Valley and produces some of the finest Pinot Noir and Chardonnay fruit in the world. The site was selected for its remarkable similarity in climate, latitude and aspect to the legendary vineyards of Burgundy, realizing Robert Drouhin's vision of creating an Oregon winery to rival the top vineyards of his homeland.



Founder: Robert Drouhin
Viticulturist: Philippe Drouhin
Winemaker: Véronique Drouhin-Boss
Est: 1989
DUNDEE HILLS:
Domaine Drouhin Estate





OREGON

KEY SELLING POINTS

- Estate vineyards: Dundee Hills AVA- densely planted vines, sustainably farmed, L.I.V.E. certified, and tended to by hand throughout the growing season.
- Tradition: Over 35 years of winemaking experience in the Willamette Valley and over 140 years of experience in Burgundy.
- Drouhin style: Imbued with elegance, with beautiful length and finesse, and the rare ability to age gracefully and meaningfully. Crafted in boutique, gravity flow winery.



TOP SKUS

Dundee Hills Pinot Noir

Youthful and bright. On the nose, the wine is bursting with black cherry and ripe sour cherry tones, with hints of dried violets and lightly roasted coffee beans. The palate confirms the nose with added notes of fresh raspberry, cranberry, and a decidedly earthy touch.

“Laurène” Pinot Noir

Flagship Pinot Noir -100% Estate fruit. The energetic nose reveals notes of baked Rainier cherry and candied orange peel, with subtle sage and wild herb undertones. On the palate, blueberry notes intertwine with baking spice and anise, offering a complex and layered experience.

“Arthur” Chardonnay

Partial French oak, partial stainless-steel fermentation for best balance and expression. Fragrant nose of mandarin peel, vanilla blossoms, and honeysuckle. Nuanced flavors of lemongrass, white flowers, a hint of yuzu, and yellow plum all support the exquisite texture and well-defined structure.

AWARDS & ACCOLADES

96pts Editor's Choice, Wine Enthusiast Laurène Pinot Noir 2021

95pts International Wine Review Dundee Hills Pinot Noir 2021

94pts Wine Spectator Dundee Hills Pinot Noir 2021

FAMILY OF BRANDS

ROSE ROCK
DROUHIN OREGON



Joseph Drouhin



WINEBOW
FINE WINE • SPIRITS





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OREGON



ELK COVE VINEYARDS

HISTORIC PROPERTY
CLASSIC
OREGON STYLE
VOLUME
POTENTIAL

THE NICHE

It's 1974. Pat and Joe Campbell wind up a gravel road to an overgrown homestead in the foothills of the Coast Range Mountains. They didn't know it at the time, but they were wine pioneers. Forty years later, there are over 700 wineries in Oregon.

The Campbell's goal has always been hand-crafted, Estate-grown cool climate wines that rival the best in the world. As a second-generation winemaker and a 5th generation Oregon farmer, Adam Campbell is proud to continue that tradition. He now oversees six vineyard sites with 380 acres planted. That's over 10 times the total acreage of all Oregon vineyards when Pat and Joe planted that very first vine in 1974.

Proprietors: Pat and Joe Campbell
Winemakers: Adam Campbell
Est: 1974

WILLAMETTE VALLEY
Winery Estate
Windhill Vineyard
Five Mountain Vineyard
Mount Richmond Vineyard
Clay Court Vineyard
Goodrich Vineyard



ELK COVE

VINEYARDS

KEY SELLING POINTS

- Family owned by the Campbell Family since 1974
- Adam Campbell, second generation, head winemaker
- The original Winery Estate vineyard is one of the highest in OR reaching an elevation of 750 feet
- Hand-crafted, estate grown, cool climate wines
- Based in the Yamhill-Carlton AVA
- Sustainable practices from vineyard to winery; certified Salmon Safe

TOP SKUS

Elk Cove Pinot Gris

With ripe pear, honey and citrus on the nose, this wine opens lush and juicy with white peach, lemon curd and honeydew melon leading to an elegant finish of lemongrass and slate.

Elk Cove Willamette Valley Pinot Noir

Raspberry and dark cherry lead into woodsy aromas of mushroom, violet and thyme. Full and very fruit-forward, the wine finishes long with cardamom and warm baking spices.

Pike Road Pinot Gris

A fruit-forward and vibrant example of Willamette Valley Pinot Gris.

Pike Road Pinot Noir

A dark-fruited and elegant Pinot Noir sourced from some of the top family-owned vineyards in the Willamette Valley.

AWARDS & ACCOLADES

92pts Wine Enthusiast Elk Cove Pinot Blanc 2022

91pts Wine & Spirits Elk Cove Pinot Gris 2022

92pts Wine Advocate Elk Cove Willamette Valley Pinot Noir 2021

94pts Wine Advocate Elk Cove Mt. Richmond Pinot Noir 2021

FAMILY OF BRANDS

ELK COVE
VINEYARDS

PIKE ROAD





THE UPPER LEFT

OREGON

LEMELSON

VINEYARDS

CELEBRATING
NATURE,
TRADITION, AND
INNOVATION
SINCE 1999

THE NICHE

Lemelson Vineyards began as a dream — a dream to create a winery that celebrates innovation in technology, sustainability in agriculture, and tradition in winemaking. In 1999, Eric Lemelson, an environmental lawyer, climate change activist, and LEED building specialist, crafted his first vintage to further his commitment to the environment, to the land, and to his community. Utilizing organic farming and gravity flow production, Lemelson crafts expressive Pinot Noir, Pinot Gris, Chardonnay and Riesling from estate vineyards throughout the Willamette Valley.



Founders: Eric Lemelson
Winemaker: Matt Wengel
Est: 1999

ESTATE VINEYARDS

Stermer Vineyard (Yamhill-Carlton AVA)
Meyer Vineyard (Dundee Hills AVA)
Chestnut Hill Vineyard (Chehalem Mountains AVA)
Johnson Vineyard (Yamhill-Carlton AVA)
Rocky Noel Vineyard (Yamhill Carlton AVA)



KEY SELLING POINTS

- **Sustainable & Organic:** Sustainability is at the core of Lemelson vineyards reflecting the values of owner Eric Lemelson, an environmental lawyer, climate change and energy policy activist and builder of high performance LEED buildings. All vineyards have been farmed organically since the beginning and certified by Oregon Tilth since 2004.
- **Fun Fact:** Eric's father, Jerome, was a prolific inventor and the propeller beanie emblem on Lemelson's corks and labels celebrates one of his first patents.
- **100% Estate:** Lemelson farms 5 estate vineyards from three AVA's (Yamhill Carlton, Chehalem Mountains, & Dundee Hills) offering an array of soil types and characteristics. This model, common in Burgundy, gives them full control to farm with precision and adds to the quality of their wines.
- **Innovation:** Lemelson's sophisticated, gravity-flow winery is particularly suited to gentle handling of Pinot Noir and continues the commitment to sustainability in the choice of local building materials and concrete caves.

TOP SKUS

Thea's Selection Pinot Noir

Mostly destemmed with a high proportion of whole berries. 30+ days on skins followed by aging for 15 months in 25% new French oak with the balance used French oak. Blend of their five organic, estate vineyards from three Willamette Valley AVA's- represents the varied soils and character of Willamette Valley. Indigenous yeast. Bottled unfinned & unfiltered.

Stermer Vineyard Pinot Noir

100% destemmed with a high proportion of whole berries. 30+ days on skins followed by aging for 15 months in 50% new French oak with the balance used French oak. Estate vineyard across from winery in the Yamhill-Carlton AVA – planted in '97 in marine sedimentary soils adding spice and earth to the cherry fruit. Indigenous yeast. Bottled unfinned & unfiltered.

Chardonnay

Barrel fermented and aged 14 months in 21% new French oak. Blend of Johnson and Chestnut Hill estate vineyards, both certified organic. Green apple, caramel, lemon and vanilla aromas with a rich texture and excellent acidity.

Tikka's Run Pinot Gris – focused markets

Fermented in 80% tank and 20% neutral oak barrels. Aged 6 months on the lees to build texture. Bright pear, Meyer lemon, and melon with ginger and white floral notes. 100% Chestnut Hill Vineyard – Jory volcanic soils in Chehalem Mountain at 1,000 ft of elevation to preserve natural acidity. 8/0 g/L residual sugar.

AWARDS & ACCOLADES

90pts Wine Enthusiast Thea's Selection Pinot Noir 2021

94pts Decanter Meyer Vineyard Dundee Hills Pinot Noir 2019

92pts Decanter Stermer Vineyard Yamhill Carlton Pinot Noir 2019





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OREGON

ROSE ROCK

DROUHIN OREGON

THE NEXT GREAT
DROUHIN STORY
IN OREGON

THE NICHE

RoseRock is the culmination of a rich and storied family history that began in Beaune over a century ago and expanded with the establishment of Domaine Drouhin Oregon in the Dundee Hills. Today, the Drouhin family's commitment to exploring and expressing the terroirs of Oregon has blossomed at Roserock in the Eola-Amity Hills AVA.



Founder: Drouhin Family
Viticulturist: Philippe Drouhin
Winemaker: Véronique Drouhin-Boss
Est: 2013
EOLA AMITY HILLS:
RoseRock Estate



ROSE ROCK

DROUHIN OREGON

KEY SELLING POINTS

- Estate vineyard at the southern tip of the Eola-Amity Hills. Ancient volcanic soils, an ideal elevation range and the unique cooling effect of the Van Duzer corridor produce classic cool-climate Pinot Noir and Chardonnay.
- Tradition: Over 35 years of winemaking experience in the Willamette Valley and over 140 years of experience in Burgundy.
- Sustainable agriculture advocate Philippe Drouhin continues the approach in new terroir as Vineyard Manager along with Véronique Boss-Drouhin, a graduate in oenology and 4th generation winemaker with deep experience in Burgundy and the Willamette Valley.

TOP SKUS

Eola Amity Pinot Noir

A cuvée selection from the estate's 35 blocks, which are handpicked, sorted and individually fermented. While Eola-Amity Hills Pinot Noirs are typically known for their structure and power, Véronique Drouhin emphasizes Roserock's elegant and refined qualities, making for a delicious and age worthy cuvée.

"Zéphirine" Pinot Noir

A barrel selection cuvée from the Roserock vineyard, and is a reference expression of the site. Zéphirine conveys purity and beauty, reflects winemaker Véronique Drouhin's dedication to elegance and finesse, and will age meaningfully for years to come. The name refers to the Zéphirine Drouhin variety of climbing rose, which is known for its fragrance and beauty.

Eola Amity Hills Chardonnay

Blend of three estate vineyards blocks in the cool Eola-Amity Hills AVA creating a wine defined by balance and precision. Partial French oak, partial stainless-steel fermentation for best balance and expression. A layered bouquet includes fragrant gardenia and perfumed honeysuckle, while acidity and nuanced stone fruit flavors energize the palate. Subtle minerality adds depth and refinement.

AWARDS & ACCOLADES

97pts James Suckling Zéphirine Pinot Noir 2021

95pts International Wine Review Eola-Amity Hills Pinot Noir 2021

94pts Wine Spectator Eola-Amity Hills Pinot Noir 2021

94pts James Suckling Eola-Amity Hills Chardonnay 2021

FAMILY OF BRANDS



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Scan to view The Upper Left Portfolio Pricebook

